NorthStar Portal Sample Reports

7/8/2011

Contents

Commit Sample Reports

This section includes information and instructions for creating the most common NorthStar Commit Reports. Samples of each report are also included.

The following reports are explained:

Commit Daily Report
Commit Range Report
Commit Weekly Report
GL Alert Log

Commit Daily Report

Report Name
  Commit Daily

Version
  071210

Type
  Summary

Organization Options
  National
  Region
  District
  Unit

Date Options
  Day

Sorting Options
  ASC/DESC All Columns

Business Process Dependency
  Daily Commit

The Commit Daily Report displays a summary by organization for a single day of data that is committed using the NorthStar Desktop Daily Commit Process.

The content of the columns are:
- Description
- GL Code
- Business Day
- Last Week Same Day
- Last Same Seven Day Average
- Last Year Same Day

The content of the rows are:
- Each row is custom configured using the GL Report Layout tool in NorthStar Desktop

Printing Instructions
Follow these steps to print this report:

1. Log into the NorthStar Portal.

2. Navigate to a Reports Viewer Module.

3. Select the Commit Daily report from the first dropdown.

4. Select an organization.

5. Select a business day.

6. Click on the Run Report link.

Commit Daily Report

Daily Commitment

	GL Code	10/23/2006 Monday	10/16/2006 Last Week	9/11/2006 Last 7 Week Avg.	10/24/2005 Last Year
Sales Journal		$	$	$	$
Net Sales Calculation					
Gross Sales					
Sales - Salad	4001-000	9,733.95	9,551.75	9,568.07	9,191.15
Sales - Pizza	4001-000	18,135.92	18,535.17	19,473.85	17,853.92
Sales - Pasta	4001-000	13,664.70	13,914.70	13,797.27	13,638.95
Sales - Sandwiches	4001-000	3,552.80	4,083.75	3,895.11	3,701.60
Sales - Soup/Sides	4001-000	1,183.30	1,494.50	1,245.63	1,544.00
Sales - Beverages	4005-000	2,881.22	2,935.09	2,865.63	2,953.51
Sales - Beer	4002-000	1,114.50	1,175.00	1,093.71	994.50
Sales - Wine	4003-000	1,107.75	1,239.75	1,227.50	1,296.25
Sales - Retail	4007-000	24.80	16.45	26.09	21.65
Sales - Outside Sales	2033-000	0.00	0.00	0.00	0.00
Sales - Appetizer	4001-000	3,111.98	3,748.89	3,504.68	3,189.90
Sales - Desserts	4001-000	369.60	415.30	388.37	400.95
Sales - Liquor	4009-000	308.59	428.32	376.96	222.81
Sales - Delivery Chg	4004-000	797.50	915.00	945.71	716.00
Sales - Unassigned Sales	4001-000	0.00	0.00	0.00	0.00
Sales - Unassigned Sales	4001-000	0.00	0.00	0.00	0.00
Gross Sales		11,934.49	58,453.67	58,408.59	55,725.19
Gross Sales		44,052.12	58,453.67	58,408.59	55,725.19
Discounts					
Discounts - Employee	4001-000	(1,664.15)	(1,386.63)	(1,768.49)	(1,724.83)
Discounts - Operational	4001-000	(222.78)	(206.23)	(258.11)	(311.43)
Discounts - Marketing/Advertising	4001-000	(128.60)	(196.62)	(1,246.27)	(125.98)
Discounts - Comp Cards Issued	4021-000	(115.00)	(20.00)	(98.61)	(130.00)
Total Discounts		(2,130.53)	(1,809.48)	(3,371.49)	(2,292.24)
Total Net Sales		53,856.08	56,644.19	55,037.10	53,432.95
Cash Paidouts					
PO - Food					
P/O - Food	5001-000	67.23	13.83	25.98	69.17
PO - N/A Beverages					
P/O - N/A Beverages	5002-000	0.00	0.00	0.00	0.00
PO - TOGO/Del Supplies					
P/O - TOGO/Del Supplies	5003-000	0.00	0.00	1.33	0.00
PO - Alcohol Beverages					
P/O - Alcohol Beverages	5005-000	0.00	0.00	0.00	0.00
PO - Beer					
P/O - Beer	5006-000	0.00	0.00	0.00	0.00
PO - Wine					
P/O - Wine	5007-000	0.00	0.00	0.00	0.00
PO - Driver Commission					
P/O - Driver Commission	6007-000	542.35	650.70	710.74	581.62

Commit Range Report

Report Name
Commit Range

Version
070202

Type
Summary

Organization Options
National
Region
District
Unit

Date Options
Date Range

Sorting Options
As Configured

Business Process Dependency
Daily Commit

The Commit Range Report displays a summary by organization for a date range of data that is committed using the NorthStar Desktop Daily Commit Process.

The content of the columns are:
- Description
- GL Code
- Summary for Date Range

The content of the rows are:
- Each row is custom configured using the GL Report Layout tool in NorthStar Desktop

Printing Instructions
Follow these steps to print this report:

1. Log into the NorthStar Portal.

2. Navigate to a Reports Viewer Module.

3. Select the Commit Range report from the first dropdown.

4. Select an organization.

5. Select a date range.

6. Click on the Run Report link.

Commitment Date Range

	GL Code	10/1/2006 10/15/2006
Sales Journal		$
Net Sales Calculation		
Gross Sales		
Sales - Salad	4001-000	13,383.35
Sales - Pizza	4001-000	36,046.10
Sales - Pasta	4001-000	20,810.95
Sales - Sandwiches	4001-000	8,337.10
Sales - Soup/Sides	4001-000	1,715.50
Sales - Beverages	4005-000	4,221.49
Sales - Beer	4002-000	4,692.75
Sales - Wine	4003-000	5,214.00
Sales - Retail	4007-000	24.75
Sales - Outside Sales	2033-000	0.00
Sales - Appetizer	4001-000	7,752.08
Sales - Desserts	4001-000	702.55
Sales - Liquor	4009-000	4,901.53
Sales - Delivery Chg	4004-000	1,460.00
Sales - Unassigned Sales	4001-000	0.00
Gross Sales		109,262.15
Discounts		
Discounts - Employee	4001-000	(4,270.70)
Discounts - Operational	4001-000	(668.70)
Discounts - Marketing/Advertising	4001-000	(1,757.70)
Discounts - Comp Cards Issued	4021-000	(190.00)
Total Discounts		(6,887.10)
Total Net Sales		102,375.05
Cash Paidouts		
PO - Food		
P/O - Food	5001-000	51.97
PO - N/A Beverages		
P/O - N/A Beverages	5002-000	16.65
PO - TOGO/Del Supplies		
P/O - TOGO/Del Supplies	5003-000	0.00
PO - Alcohol Beverages		
P/O - Alcohol Beverages	5005-000	0.00
PO - Beer		
P/O - Beer	5006-000	0.00
PO - Wine		
P/O - Wine	5007-000	0.00
PO - Driver Commission		
P/O - Driver Commission	6007-000	1,176.15
PO - Auto & Gas		
P/O - Auto & Gas	6010-000	37.37
PO - Main/Repair		
P/O - Maint/Repair	6012-000	5.90

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070202

Commit Weekly Report

Report Name
  Commit Weekly

Version
  070525

Type
  Summary

Organization Options
  National
  Region
  District
  Unit

Date Options
  Week Ended

Sorting Options
  ASC/DESC All Columns

Business Process Dependency
  Daily Commit

The Commit Weekly Report displays a summary by organization for a week of data that is committed using the NorthStar Desktop Daily Commit Process.

The content of the columns are:
- Description
- GL Code
- Total for each day of the week
- Week-to-Date Total

The content of the rows are:
- Each row is custom configured using the GL Report Layout tool in NorthStar Desktop

Printing Instructions
Follow these steps to print this report:

1. Log into the NorthStar Portal.

2. Navigate to a Reports Viewer Module.

3. Select the Commit Weekly report from the first dropdown.

4. Select an organization.

5. Select a Week Ended day.

6. Click on the Run Report link.

Commit Weekly Report

Commitment Weekly

	GL Code	10/2/2006 Monday	10/3/2006 Tuesday	10/4/2006 Wednesday	10/5/2006 Thursday	10/6/2006 Friday	10/7/2006 Saturday	10/8/2006 Sunday	WTD
Sales Journal		$	$	$	$	$	$	$	$
Net Sales Calculation									
Gross Sales									
Sales - Salad	4001-000	824.30	835.35	708.15	929.00	1,372.60	983.20	986.20	6,598.80
Sales - Pizza	4001-000	1,902.28	2,484.90	1,944.80	1,940.98	3,842.30	2,667.98	2,733.48	17,516.72
Sales - Pasta	4001-000	987.90	1,116.35	1,067.60	1,375.50	1,731.95	2,040.65	1,670.25	9,990.20
Sales - Sandwiches	4001-000	432.70	521.15	486.30	413.85	806.20	593.10	621.15	3,874.45
Sales - Soup/Sides	4001-000	137.95	104.35	116.70	139.25	149.10	124.70	146.20	918.25
Sales - Beverages	4005-000	170.52	305.70	191.29	287.06	410.26	282.62	264.82	1,912.27
Sales - Beer	4002-000	301.75	229.25	181.00	176.00	533.25	414.50	349.25	2,185.00
Sales - Wine	4003-000	322.50	380.00	412.25	231.75	588.75	284.50	427.75	2,647.50
Sales - Retail	4007-000	0.00	0.00	9.30	0.00	0.00	0.00	9.25	18.55
Sales - Outside Sales	2033-000	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Sales - Appetizer	4001-000	441.52	420.23	406.96	399.03	1,021.89	606.75	460.35	3,758.78
Sales - Desserts	4001-000	1.50	37.00	80.45	48.05	60.45	29.70	75.15	312.30
Sales - Liquor	4009-000	286.90	199.75	159.63	176.27	777.55	353.75	348.54	2,202.39
Sales - Delivery Chg	4004-000	92.50	90.00	87.50	82.50	122.50	130.00	110.00	715.00
Sales - Unassigned Sales	4001-000	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Gross Sales		5,882.32	6,724.03	5,831.93	6,199.29	11,416.80	8,493.45	8,182.39	52,730.21
Discounts									
Discounts - Employee	4001-000	(359.91)	(386.31)	(220.39)	(247.26)	(274.72)	(311.92)	(85.72)	(1,886.23)
Discounts - Operational	4001-000	(13.36)	(14.65)	(45.10)	(47.50)	(58.29)	0.00	(8.23)	(187.13)
Discounts - Marketing/Adver	4001-000	(82.80)	(209.90)	(102.98)	(158.62)	(266.31)	(237.70)	(217.93)	(1,276.24)
Discounts - Comp Cards Iss	4021-000	0.00	(25.00)	0.00	(15.00)	(65.00)	0.00	0.00	(105.00)
Total Discounts		(456.07)	(635.86)	(368.47)	(468.38)	(664.32)	(549.62)	(311.88)	(3,454.60)
Total Net Sales		5,426.25	6,088.17	5,463.46	5,730.91	10,752.48	7,943.83	7,870.51	49,275.61
Cash Paidouts									
PO - Food									
P/O - Food	5001-000	0.00	0.00	0.00	0.00	0.00	0.00	24.96	24.96
PO - N/A Beverages									
P/O - N/A Beverages	5002-000	0.00	0.00	0.00	0.00	0.00	0.00	6.37	6.37
PO - TOGO/Del Supplies									
P/O - TOGO/Del Supplies	5003-000	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
PO - Alcohol Beverages									
P/O - Alcohol Beverages	5005-000	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
PO - Beer									
P/O - Beer	5006-000	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00

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GL Alert Log

Report Name
  GL Alert Log

Version
  070525

Type
  Admin

Organization Options
  National
  Region
  District
  Unit

Date Options
  Day
  Week Ended
  Period
  Quarter

Sorting Options
  None

Business Process Dependency
  Commit alerts must be configured in NorthStar Desktop and data transferred to the NorthStar Database.

The GL Alerts Log Report displays alerts generated by NorthStar Desktop for an organization during a given period.

The content of the columns are:
- Region / District
- Unit
- Sales Date
- Alert
- Action
- Override
- Description

The content of the rows are:
- Each row is populated based on data from NorthStar Desktop and the user-defined alert descriptions.

Printing Instructions
Follow these steps to print this report:

1. Log into the NorthStar Portal.

2. Navigate to a Reports Viewer Module.

3. Select the GL Alert Log report from the first dropdown.

4. Select an organization.

5. Select a Date criteria day.

Click on the Run Report link.

GL Alert Log Report

GL Alert Log

Date Range: 01/01/06 to 07/01/06

Region District	Unit	Sales Date	Alert	Action	Override	Description
South : 529						
	0001	6/1/2006	WARNING	deny number	*No*	Missing GL account number - please consult pages 117 and 143 in the user guide.
	0001	6/2/2006	CAUTION	edit entry	*Yes*	Invalid GL account number
	0003	6/10/2006	WARNING	missing acct no	*No*	Missing entry account number
	0084	6/13/2006	WARNING	duplicate entry	*No*	Duplicate Data Entry

Sales & Labor Sample Reports

This section includes information and instructions for creating the most common NorthStar Sales & Labor Analysis Reports. Samples of each report are also included.

The following reports are explained:

Comparative Sales Report
Hourly Sales by Guest Report
Menu Item Sales Report
Labor Analysis Report
Labor Cost Analysis Report
Cover and Guest Report

Comparative Sales Report

Report Name
Comparative Sales

Version
110629

Type
Unit Comparison

Organization Options
National
Region
District
Unit

Date Options
Day

Sorting Options
ASC/DESC All Columns

Business Process Dependency
Daily Commit

The Comparative Sales Report displays the list of units that are included in the organization that is selected. This report is used to isolate the sales totals for units that are considered comparable and provide a % +/- analysis of their sales. Units are not considered comparable if they have a "Comp Date" that is later than the date for the report.

The content of the columns are:
- Unit Number & Name
- Selected Day Sales
- Last Year Day Sales
- % +/-
- Last Seven Same Day Sales
- % +/-
- Current WTD
- Previous WTD
- % +/-
- Last Year WTD
- % +/-
- Current PTD
- Last Year PTD
- % +/-
- Current YTD
- Last Year YTD
- % +/-

The content of the rows are:
- Unit Sales
- Grouped by Comparability

Printing Instructions
Follow these steps to print this report:

1. Log into the NorthStar Portal.

2. Navigate to a Reports Viewer Module.

3. Select the Comparative Sales report from the first dropdown.

4. Select an organization.

5. Select a business day.

6. Click on the Run Report link.

Comparative Sales Report

Comparative Sales

For National: All Operating Stores, 5/24/2011

ALL Region	Cur Tuesday 05/24/11	LY Tuesday 05/25/10	% Change	7 Same Day Ave.	7 Day % Change	Current WTD	Previous WTD	% Change	Last Year WTD	% Change	Current PTD	Last Year PTD	% Change	Current YTD	Last Year YTD	% Change
Alhambra	3,113	3,651	-14.7 %	3,555	-12.4%	29,815	26,575	11.4%	33,538	-11.7%	115,890	116,066	-0.8%	625,707	608,501	2.8 %
American Fork	2,440	0	0.0 %	2,882	-9.0%	28,756	25,835	3.7%	0	0.0%	116,528	0	0.0%	116,528	0	0.0 %
Anaheim	3,388	3,883	-12.8 %	3,578	-8.3%	31,728	35,028	-8.4%	35,889	-11.5%	137,738	133,830	2.9%	737,450	706,689	4.4 %
Buena Park	2,428	3,125	-22.3 %	2,547	-4.8%	24,591	26,071	-2.5%	27,290	-8.9%	101,343	99,168	2.2%	534,704	528,384	1.3 %
Burbank	2,284	2,824	-19.1 %	2,881	-20.7%	27,530	28,330	-2.8%	31,321	-12.1%	109,724	116,001	-5.4%	592,385	582,821	1.7 %
Carson	1,158	1,734	-33.2 %	2,002	-42.2%	17,477	17,025	2.6%	19,291	-9.4%	71,882	78,231	-8.1%	429,481	440,268	-2.5 %
Chula Vista	1,421	1,994	-28.4 %	1,731	-17.9%	17,111	17,823	-4.0%	22,914	-25.3%	71,880	90,029	-20.2%	385,177	514,804	-25.5 %
Covina	3,433	4,854	-29.9 %	3,309	2.8%	37,582	31,776	18.3%	37,704	-0.3%	134,988	138,749	-3.2%	712,288	726,087	-1.9 %
Culver City	3,608	4,414	-18.3 %	4,520	-20.2%	40,303	41,669	-3.5%	42,071	-4.2%	188,732	189,079	-0.2%	906,635	896,327	0.9 %
Downey	3,151	3,798	-16.1 %	3,370	-6.5%	35,890	32,148	11.9%	35,997	-0.4%	137,634	132,769	3.7%	706,290	692,588	1.8 %
East La	3,130	3,531	-11.3 %	3,177	-1.5%	26,097	27,100	-3.7%	27,833	-6.2%	112,259	113,003	-0.7%	602,328	596,729	1.3 %
Fairfax	1,741	2,576	-32.4 %	2,238	-22.2%	19,798	23,118	-18.7%	23,800	-20.4%	82,955	94,348	-12.1%	439,575	455,241	-5.5 %
Glendale	3,914	2,691	45.3 %	3,191	23.0%	28,059	24,538	14.3%	28,675	-2.1%	110,101	111,924	-0.8%	583,515	590,560	-1.2 %
Hollywood	1,966	2,643	-25.6 %	2,138	-8.0%	23,496	19,004	23.6%	24,110	-2.5%	85,003	88,632	-4.1%	434,450	446,019	-2.6 %
Huntington Park	3,446	3,824	-9.8 %	4,413	-21.9%	41,590	38,583	7.8%	43,308	-4.0%	168,732	172,023	-1.9%	925,737	923,586	0.2 %
Inglewood	2,553	2,896	-11.9 %	2,915	-12.4%	24,422	26,714	-8.6%	24,278	0.6%	103,060	94,165	9.4%	532,962	499,406	6.7 %
North Hollywood	3,681	3,178	15.9 %	3,603	2.2%	33,823	37,119	-8.4%	35,111	-4.2%	140,484	137,089	2.5%	748,116	742,884	0.7 %
Norwalk	2,347	2,625	-10.5 %	2,708	-13.3%	30,890	29,735	3.2%	35,448	-13.4%	120,911	122,119	-1.0%	637,530	617,889	3.2 %
Oceanside	2,174	2,460	-11.5 %	2,228	-2.3%	21,890	15,954	37.2%	22,038	-0.7%	73,940	87,742	-15.7%	398,071	407,734	-2.1 %
Palmdale	3,124	4,262	-26.7 %	3,137	-0.4%	32,921	30,090	9.4%	37,418	-12.0%	128,131	135,180	-5.2%	715,847	739,393	-3.3 %
Pico Rivera	3,722	3,066	21.4 %	3,897	-4.5%	33,547	34,014	-1.4%	34,532	-2.9%	139,832	141,104	-1.0%	781,981	768,915	1.7 %
Rancho Cucamonga	8,509	7,038	20.9 %	4,542	87.3%	60,787	39,634	28.1%	58,796	-10.6%	184,892	183,266	-10.1%	981,080	975,588	-11.9 %
San Gabriel	2,311	2,588	-22.3 %	1,835	9.8%	17,710	21,216	-16.5%	23,391	-24.0%	81,722	79,176	3.2%	447,346	423,087	5.7 %
Sunset	3,193	2,516	26.5 %	2,909	9.4%	25,241	24,720	2.1%	26,000	-2.9%	104,600	108,165	-0.5%	561,369	553,656	1.4 %
Temecula	2,062	2,333	-11.5 %	1,597	29.2%	18,289	17,420	4.9%	24,600	-25.7%	73,232	89,762	-18.4%	403,256	443,512	-8.1 %
Comparable	61,396	69,410	-11.2 %	63,738	-4.3%	621,907	608,875	2.0%	673,311	-7.8%	2,502,059	2,555,217	-2.1%	13,457,929	13,399,978	0.4 %
Non-Comparable	12,370	9,020	37.1 %	8,955	38.1%	94,686	83,292	13.7%	79,709	18.8%	353,090	273,295	29.2%	1,345,786	1,490,492	-9.7 %
Total Net Sales	73,964	78,437	-5.7 %	74,693	-1.0%	715,793	692,166	3.4%	753,021	-4.9%	2,855,149	2,828,512	0.9%	14,803,714	14,890,470	-0.6 %
Comp Average	3,800	3,155	-11.3 %	2,988	-4.3%	26,232	27,676	0.0%	30,605	0.0%	113,730	116,146	-2.1%	611,724	609,090	0.4 %
Non-Comp Average	4,123	3,007	37.1 %	2,985	38.1%	31,562	27,764	13.7%	26,570	18.8%	117,697	91,098	29.2%	448,595	496,831	-9.7 %
Total Current Average	3,959	3,137	-5.7 %	2,988	-1.0%	28,632	27,687	3.4%	36,121	-4.9%	114,206	113,140	0.9%	592,149	595,619	-0.6 %

Hourly Sales by Guest Report

Report Name
Hourly Sales by Guest

Version
090119

Type
Summary by Hour

Organization Options
National
Region
District
Unit

Date Options
Week Ended

Sorting Options
ASC/DESC All Columns

Business Process Dependency
Daily Commit
POS Configured Guests

The Hourly Sales by Guest Report displays summarized Net Sales & Guest Counts by hour with guest averages and Meal Period totals for the organization that is selected.

The content of the columns are:
- Meal Period
- Hour of Day
- Net Sales
- Guest Count
- Guest Average

The content of the rows are:
- Unit Sales
- Grouped by Comparability

Printing Instructions
Follow these steps to print this report:

1. Log into the NorthStar Portal.

2. Navigate to a Reports Viewer Module.

3. Select the Hourly Sales by Guest report from the first dropdown.

4. Select an organization.

5. Select a Week Ended date.

6. Click on the Run Report link.

Hourly Sales by Guest Report

Hourly Sales by Guest

For National: USA, Week Ending 11/09/2008

Meal Period	Hour	Net Sales	Guest Count	Avg Guest	Net Sales	Guest Count	Avg Guest	Net Sales	Guest Count	Avg Guest	Net Sales	Guest Count	Avg Guest	Net Sales	Guest Count	Avg Guest	Net Sales	Guest Count	Avg Guest	Net Sales	Guest Count	Avg Guest	Net Sales	Guest Count	Avg Guest

Hourly Analysis Detailed

Report Name
Hourly Analysis Detailed

Version
110630

Type
Summary by Hour

Organization Options
National
Region
District
Unit

Date Options
Week Ended

Sorting Options
N/A

Business Process Dependency
Daily Commit

The Hourly Analysis Detailed Report displays summarized Sales & Guest Counts by hour with totals for the organization that is selected. Report gives the user the ability to drill down and see details down to the hour level.

The content of the columns are:
- Meal Period
- Hour of Day
- Sales – Current and Last Year
- Guest Count – Current and Last Year
- % Change

The content of the rows are:
- Unit Sales
- Grouped by Comparability

Printing Instructions
Follow these steps to print this report:

This report is very wide. It will not fit on regular letter size

Hourly Analysis Detailed Report

Hourly Analysis Detailed

For National: All Operating Stores, Week Ending 05/24/2011

		3/18/2011								W2011			Total					
		Sales	LY Sales	% Change	Guests	LY Guests	% Change	Sales	LY Sales	% Change	Guests	LY Guests	% Change	Sales	LY Sales	% Change	Guests	LY Guests	% Change
Hollywood	Total																		
Fairfax	Total																		
Culver City	Total																		
Huntington Park	Total																		
East La	Total																		
San Gabriel	Total																		
Burbank	Total																		
Glendale	Total																		
Alhambra	Total																		
Inglewood	Total																		
Carson	Total																		
Sunset	Total																		
Pico Rivera	Total																		
Covina	Total																		
Oceanside	Total																		
Palmdale	Total																		
Temecula	Total																		
Downey	Total																		
Norwalk	Total																		
Anaheim	Total																		
Buena Park	Total																		
Rancho Cucamonga	Total																		
Chula Vista	Total																		
	Total																		

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Hourly Sales by Check Report

Report Name
 Hourly Sales by Check

Version
 090119

Type
 Summary by Hour

Organization Options
 National
 Region
 District
 Unit

Date Options
 Week Ended

Sorting Options
 ASC/DESC All Columns

Business Process Dependency
 Daily Commit
 POS Configured Guests

The Hourly Sales by Check Report displays summarized Net Sales & Check Counts by hour with check averages and Meal Period totals for the organization that is selected.

The content of the columns are:
- Meal Period
- Hour of Day
- Net Sales
- Check Count
- Check Average

The content of the rows are:
- Unit Sales
- Grouped by Comparability

Printing Instructions
Follow these steps to print this report:

1. Log into the NorthStar Portal.

2. Navigate to a Reports Viewer Module.

3. Select the Hourly Sales by Check report from the first dropdown.

4. Select an organization.

5. Select a Week Ended date.

6. Click on the Run Report link.

Hourly Sales by Check Report

Hourly Sales by Check

For National: USA, Week Ending 11/09/2008

Meal Period	Hour	11/03/2008			11/04/2008			11/05/2008			11/06/2008			11/07/2008			11/08/2008			11/09/2008			MTD		
		Net Sales	Check Count	Avg Check	Net Sales	Check Count	Avg Check	Net Sales	Check Count	Avg Check	Net Sales	Check Count	Avg Check	Net Sales	Check Count	Avg Check	Net Sales	Check Count	Avg Check	Net Sales	Check Count	Avg Check	Net Sales	Check Count	Avg Check
1 - Lunch	10:00 (10:00 AM)																								
	11:00 (11:00 AM)																								
	12:00 (12:00 PM)																								
	13:00 (01:00 PM)																								
	14:00 (02:00 PM)																								
	15:00 (03:00 PM)																								
	16:00 (04:00 PM)																								
1 - Lunch Total																									
2 - Dinner	00:00 (12:00 AM)																								
	17:00 (05:00 PM)																								
	18:00 (06:00 PM)																								
	19:00 (07:00 PM)																								
	20:00 (08:00 PM)																								
	21:00 (09:00 PM)																								
	22:00 (10:00 PM)																								
	23:00 (11:00 PM)																								
2 - Dinner Total																									
Grand Total																									

Menu Item Sales Report

Report Name
  Menu Item Sales

Version
  090127

Type
  Summary by Item

Organization Options
  National
  Region
  District
  Unit

Date Options
  Day
  Date Range
  Week Ended
  Period
  Quarter

Sorting Options
  ASC/DESC All Columns

Business Process Dependency
  Daily Commit

The Menu Item Sales Report displays summarized menu mix sales, costs and profitability for the organization and date range selected.

The content of the columns are:
- Item #
- Description
- # Sold
- $ Avg Price
- Gross Sales
- Discounted Amount
- Net Sales
- % of Group
- % of Total

The contents of the rows are:
- Menu Items grouped by Major/Minor Category

Printing Instructions
Follow these steps to print this report:

1. Log into the NorthStar Portal.

2. Navigate to a Reports Viewer Module.

3. Select the Menu Item Sales report from the first dropdown.

4. Select an organization.

5. Select a business date.

6. Click on the Run Report link.

Menu Item Sales Report

Menu Item Sales

For National: USA, 1/26/2009

Major	Minor	Item #	Description	# Sold	$ Avg Price	Gross	Discount	Net	% of Group	% of Total	Cost	Ext Cost	%	Profit	%
1 - Food															
	1 - Botanas														
		108	1/2 FAJ NACH	2	6.25	12.50	0.00	12.50	3.5%	0.5%	0.50	1.00	8.0%	11.50	92.0%
		107	1/2 NACH	2	4.75	9.50	0.00	9.50	2.7%	0.4%	0.00	0.00	0.0%	9.50	100.0%
		100	CQ	2	5.50	11.00	0.00	11.00	3.1%	0.4%	0.43	0.86	7.8%	10.14	92.2%
		102	FAJ NACH	5	9.75	48.75	0.00	48.75	13.6%	1.8%	0.79	3.95	8.1%	44.80	91.9%
		110	FIESTA	5	12.45	62.25	0.00	62.25	17.4%	2.3%	3.12	15.60	25.1%	46.65	74.9%
		111	FLAME	4	8.13	32.50	0.00	32.50	9.1%	1.2%	1.33	5.32	16.4%	27.18	83.6%
		104	FLAUTITAS	3	7.15	21.45	0.00	21.45	6.0%	0.8%	1.27	3.81	17.8%	17.64	82.2%
		112	GUAC MEX	1	6.99	6.99	0.00	6.99	2.0%	0.3%	1.33	1.33	19.0%	5.66	81.0%
		101	NACHO	5	6.67	33.35	0.00	33.35	9.3%	1.2%	0.00	0.00	0.0%	33.35	100.0%
		103	QUESA	5	9.14	45.70	0.00	45.70	12.7%	1.7%	0.77	3.85	8.4%	41.85	91.6%
		106	SM CQ	3	4.50	13.50	0.00	13.50	3.8%	0.5%	0.27	0.81	6.0%	12.69	94.2%
		200	SM GUAC	2	3.85	7.70	0.00	7.70	2.1%	0.3%	0.66	1.32	17.1%	6.38	82.9%
		113	TORT SOUP	13	4.10	53.25	0.00	53.25	14.9%	2.0%	0.47	6.11	11.5%	47.14	88.5%
			Botanas Total:	52		358.44	0.00	358.44	99.1%	13.4%		43.96	12.3%	314.48	87.7%
	2 - Ensaladas														
		211	CK SALAD	1	8.75	8.75	0.00	8.75	13.1%	0.3%	3.59	3.59	41.0%	5.16	59.0%
		204	FAJ TACSAL	2	9.00	17.98	0.00	17.98	27.0%	0.7%	0.86	1.72	9.6%	16.26	90.4%
		203	TACSAL	5	7.99	39.95	0.00	39.95	59.9%	1.5%	2.37	11.85	29.7%	28.10	70.3%
			Ensaladas Total:	8		66.68	0.00	66.68	3.5%	2.5%		17.16	25.7%	49.52	74.3%
	3 - Platillos Ligeros														
		206	CK LIMON	3	11.99	35.97	0.00	35.97	57.1%	1.3%	1.28	3.84	10.7%	32.13	89.3%
		205	SPINACH ENCH	2	8.99	17.98	0.00	17.98	28.6%	0.7%	0.99	1.98	11.0%	16.00	89.0%
		209	VERDES	1	8.99	8.99	0.00	8.99	14.3%	0.3%	0.90	0.90	10.0%	8.09	90.0%
			Platillos Ligeros Total:	6		62.94	0.00	62.94	3.4%	2.4%		6.72	10.7%	56.22	89.3%
	4 - Entrees														
		307	ASADA	1	12.99	12.99	0.00	12.99	2.3%	0.5%	2.81	2.81	21.6%	10.18	78.4%
		203	Brisket Tacos	3	8.99	26.97	0.00	26.97	4.8%	1.0%	2.83	8.49	31.5%	18.48	68.5%
		318	CANCUN	2	8.99	17.98	0.00	17.98	3.2%	0.7%	1.54	3.08	17.1%	14.90	82.9%

Labor Analysis Report

Report Name
Labor Analysis

Version
080328

Type
Summary

Organization Options
National
Region
District
Unit

Date Options
Week Ended

Sorting Options
N/A

Business Process Dependency
Daily Commit
Forecasting
Labor Scheduling

The Labor Analysis Report provides a comprehensive view of an organization's forecasted sales and scheduled labor versus the actual totals for each day of a selected week. This report can be used evaluate a unit's sales and labor forecast before the week starts to ensure that labor targets are hit. As the week progresses, the report will populate with actual sales and costs and provide a performance comparison.

This report has five (5) sections each with variance comparisons:

1. Sales - Forecast & Actual
2. Labor Hours – Scheduled & Actual
3. Labor Cost – Scheduled & Actual
4. Labor Productivity – Scheduled & Actual
5. Guest Counts
   a. Counts - Forecast & Actual
   b. Average – Forecast & Actual

Printing Instructions
Follow these steps to print this report:

1. Log into the NorthStar Portal.

2. Navigate to a Reports Viewer Module.

3. Select the Labor Analysis report from the first dropdown.

4. Select an organization.

5. Select a Week Ended date.

6. Click on the Run Report link.

Labor Analysis Report

Labor Analysis

	10/2/2006 Monday		10/3/2006 Tuesday		10/4/2006 Wednesday		10/5/2006 Thursday		10/6/2006 Friday		10/7/2006 Saturday		10/8/2006 Sunday		WTD	
Sales																
Actual	5,426.25		6,088.17		5,463.46		5,730.91		10,752.49		7,943.83		7,870.51		49,275.61	
Forecast	5,500.00		6,000.00		6,000.00		7,000.00		9,000.00		9,000.00		6,500.00		49,000.00	
Diff	-73.75	-1.3%	88.17	1.5%	-536.54	-8.9%	-1,269.09	-18.1%	1,752.49	19.5%	-1,056.17	-11.7%	1,370.51	21.1%	275.61	0.6%
Labor Hrs.																
Actual	180.78		188.40		181.48		203.50		271.48		238.72		228.42		1,482.78	
Scheduled	143.50		156.00		146.50		158.75		201.75		216.00		176.25		1,197.75	
Diff	37.28	26.0%	32.40	20.8%	34.98	24.7%	44.75	28.2%	69.73	34.6%	22.72	10.5%	52.17	29.6%	295.03	24.6%
Labor Cost																
Actual	1,920.37	35.4%	2,004.14	32.9%	1,973.57	36.1%	2,193.78	38.3%	2,725.22	25.3%	2,411.27	30.4%	2,339.03	29.7%	15,567.38	31.6%
Scheduled	1,205.31	21.9%	1,272.75	21.2%	1,213.56	20.2%	1,358.25	19.4%	1,735.75	19.3%	1,889.30	21.0%	1,532.13	23.6%	10,207.13	20.8%
Diff	-715.06	-13.5%	-731.39	-11.7%	-760.01	-15.9%	-835.53	-18.9%	-989.47	-6.1%	-521.90	-9.4%	-806.91	-6.1%	5,390.26	10.8%
Labor Prod.																
Actual	30.02		32.32		30.10		28.16		39.61		33.28		34.48		33.01	
Scheduled	38.33		38.46		41.24		44.09		44.61		41.67		36.88		40.91	
Diff	-8.31	-21.7%	-6.15	-16.0%	-11.13	-27.0%	-15.93	-36.1%	-5.00	-11.2%	-8.39	-20.1%	-2.42	-6.0%	-7.90	-19.3%
Guest Count																
Actual	393		461		394		488		907		657		559		3,857	
Forecast	0		0		0		0		0		0		0		0	
Diff.	393	0.0%	461	0.0%	394	0.0%	488	0.0%	907	0.0%	657	0.0%	559	0.0%	3,857	0.0%
Actual Avg.	13.81		13.21		13.87		11.79		11.85		12.09		14.08		12.78	
Forecast Avg.	0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00	
Diff	13.81	0.0%	13.21	0.0%	13.87	0.0%	11.79	0.0%	11.85	0.0%	12.09	0.0%	14.08	0.0%	12.78	0.0%

ETB282

Labor Cost Analysis Report

Report Name
  Labor Cost Analysis

Version
  110415

Type
  Comparison

Organization Options
  Unit

Date Options
  Week Ended

Sorting Options
  N/A

Business Process Dependency
  Daily Commit
  Forecasting
  Labor Scheduling
  Labor Group Setup

The Labor Cost Analysis Report provides a highly customizable and comprehensive view of an organization's key data points, including weekly average, budget and actual sales, budgeted and actual labor cost and hours, cost percentages and variances. This report is accompanied by a configuration module.

This report has five (5) sections each with variance comparisons:

1. Sales – 2 Week Avg, Budgeted & Actual
2. Labor Hours – Scheduled & Actual
3. Labor Cost – Budgeted & Scheduled
4. Labor Cost – Scheduled & Actual
5. Labor/Sales – Target, Schedules & Actual

Printing Instructions
Follow these steps to print this report:

1. Log into the NorthStar Portal.

2. Navigate to Labor Cost Analysis Setup Module.

3. Setup Revenue Groups, Budgets and Thresholds.

4. Click the Labor Cost Analysis report link.

5. Select an organization.

6. Select a Labor Category.

7. Select a Week Ended date.

8. Click on the <u>View Report</u> link.

Labor Cost Analysis Report

Labor Cost Analysis

For Unit: West| Week Ending: 3/20/2011

BOS BOY	MON 03/14/11	TUE 03/15/11	WED 03/16/11	THU 03/17/11	FRI 03/18/11	SAT 03/19/11	SUN 03/20/11	Totals
Sales - Trailing 2-Week Avg	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Sales - Budgeted Amount	100.00	200.00	300.00	400.00	500.00	600.00	700.00	2,800.00
Sales - Actual Amount	100.00	200.00	300.00	400.00	500.00	600.00	700.00	2,800.00
+/- $ variance Avg to budget	100.00	200.00	300.00	400.00	500.00	600.00	700.00	2,800.00
+/- (%) Avg variance to budget	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
+/- $ variance budget to actual	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
+/- (%) variance to actual	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
LABOR HOURS - Schedule (reg hrs)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
LABOR HOURS - Schedule (ot hrs)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
LABOR HOURS - Actual (reg hrs)	48.92	54.98	61.03	69.10	72.73	72.75	74.45	453.96
LABOR HOURS - Actual (ot hrs)	3.98	1.28	0.65	6.05	1.53	5.95	13.37	32.81
Variance to Scheduled Reg Hours	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
+/- (%) Scheduled Reg Hours	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Variance To Schedule OT Hours	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
+/- (%) Scheduled OT Hours	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
LABOR COST Budgeted amt	6.00	12.00	18.00	24.00	30.00	36.00	42.00	168.00
LABOR COST Scheduled amt	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Budget-Schedule Variance	(6.00)	(12.00)	(18.00)	(24.00)	(30.00)	(36.00)	(42.00)	(168.00)
+/- (budgeted-schedule) (%)	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%	-100.00%
LABOR COST Scheduled amt	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
LABOR COST Actual amt	444.51	460.42	502.33	630.80	600.26	659.43	763.22	4,060.97
Variance to Scheduled amt	444.51	460.42	502.33	630.80	600.26	659.43	763.22	4,060.97
+/- (actual-scheduled) (%)	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
LABOR/Sales (%) Target	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
LABOR/Sales Scheduled (%)	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
LABOR/Sales Actual (%)	444.51%	230.21%	167.44%	157.70%	120.05%	109.91%	109.03%	145.03%

Cover and Guest Report

Report Name
 Cover and Guest

Version
 090126

Type
 Comparison

Organization Options
 Unit

Date Options
 Day

Sorting Options
 N/A

Business Process Dependency
 Daily Commit

Cover and Guest report gives the user a consolidated overview of cover and customer counts, both by POSi shift and cost center. It also produces the average amount collected by cover or customer.

The report is divided in two parts; the Covers and Customers parts. Each part displays by cost center and by shifts.

The content of the columns are:
 • Type: Can be either Covers or customers
 • Cost Centers: These are POSI cost center
 • Net Sales: Sales that subtract discounts, coupons, and taxes
 • Count: Number of covers or customer
 • Avg: Calc (Net Sales / Count)

The content of the rows are:
 • Amounts by cost center and totals

Printing Instructions
Follow these steps to print this report:

1. Log into the NorthStar Portal.

2. Navigate to a Reports Viewer Module.

3. Select the Cover and Guest report from the first dropdown.

4. Select a Unit.

5. Select a date.

6. Click on the Run Report link.

Cover and Guest Report

Cover and Guest Report

For Unit: Braintree, 11/1/2008

Covers	1-Lunch			2-Dinner			Total		
	Net Sales	Cover Count	Cover Avg	Net Sales	Cover Count	Cover Avg	Net Sales	Cover Count	Cover Avg
DINING ROOM	$2,665.95	216	$12.34	$6,455.77	449	$14.38	$9,121.72	665	$13.72
BAR	$167.94	9	$18.66	$464.50	27	$17.20	$632.44	36	$17.57
PICK-UP	$227.03	30	$7.57	$571.02	45	$12.69	$798.05	75	$10.64
Total	$3,060.92	255	$12.00	$7,491.29	521	$14.38	$10,552.21	776	$13.60

Guests	1-Lunch			2-Dinner			Total		
	Net Sales	Guest Count	Guest Avg	Net Sales	Guest Count	Guest Avg	Net Sales	Guest Count	Guest Avg
DINING ROOM	$2,665.95	271	$9.84	$6,455.77	437	$14.77	$9,121.72	708	$12.88
BAR	$167.94	14	$12.00	$464.50	30	$15.48	$632.44	44	$14.37
PICK-UP	$227.03	32	$7.09	$571.02	52	$10.98	$798.05	84	$9.50
Total	$3,060.92	317	$9.66	$7,491.29	519	$14.43	$10,552.21	836	$12.62

Payroll & Employee Compliance Sample Reports

This section includes information and instructions for creating the most common NorthStar Payroll and Employee Compliance Reports. Samples of each report are also included.

The following reports are explained:

Flash Payroll Summary
Committed Payroll Detail
Meal Period Compliance
TRAC Compliance
Manager Activity Summary Report

Flash Payroll Summary

Report Name
  Flash Labor Summary

Version
  090302

Type
  Summary

Organization Options
  National
  Region
  District
  Unit

Date Options
  Day
  Date Range
  Week Ended
  Period
  Quarter

Sorting Options
  ASC/DESC All Columns

Business Process Dependency
  Daily Commit

The Flash Payroll Summary Report provides a quick summary of wages paid per job for the date range selected. This report includes hour and wage totals for both regular and overtime. Dynamic rank sorting allows you to quickly identify which jobs are generating the most OT costs.

The content of the columns are:
- Job
- Average Wage
- Regular Hours
- Overtime Hours
- Total Hours
- Regular Wages
- Overtime Wages
- Total Wages

The content of the rows are:
- Totals by Job

Printing Instructions
Follow these steps to print this report:

1. Log into the NorthStar Portal.

2. Navigate to a Reports Viewer Module.

3. Select the Flash Labor Summary report from the first dropdown.

4. Select an organization.

5. Select a date.

6. Click on the Run Report link.

Flash Payroll Summary

Payroll Summary

Job	Average Wage	Reg Hours	OT Hours	Total Hours	Reg Wages	OT Wages	Total Wages
Cashier	$ 7.79	64.37	0.88	65.25	497.63	10.60	508.23
Cook	$ 12.57	191.20	3.55	194.75	2,386.95	61.57	2,448.52
Dishwasher	$ 9.71	161.45	2.00	163.45	1,559.19	27.53	1,586.72
Driver	$ 6.23	195.15	0.00	195.15	1,216.11	0.00	1,216.11
GM	$ 0.00	0.00	0.00	0.00	3,993.84	0.00	3,993.84
Hostess	$ 7.55	95.92	2.25	98.17	711.58	29.53	741.11
Phone	$ 7.62	21.15	0.00	21.15	161.16	0.00	161.16
Pizza Maker	$ 7.54	188.33	9.12	197.45	1,465.68	22.20	1,487.88
Salad	$ 9.53	117.20	0.47	117.67	1,113.80	7.00	1,120.80
Server	$ 6.84	396.77	5.58	402.35	2,691.14	59.11	2,750.25
Shift Leader	$ 15.37	47.78	2.45	50.23	716.75	55.12	771.87
	$ 11.15	1,479.32	26.30	1,505.62	16,513.83	272.66	16,786.49

1/24/2007 3:17:34 PM
070203

Committed Payroll Detail

Report Name
  Payroll Detail

Version
  110503

Type
  Employee Detail

Organization Options
  National
  Region
  District
  Unit

Date Options
  Week Ended
  Pay Period

Sorting Options
  ASC/DESC All Columns

Business Process Dependency
  Payroll Commit

The Payroll Detail Report provides a comprehensive summary of committed wages paid per employee for the week or payroll period selected. This report includes hour and wage totals for both regular and overtime as well as tip and sales information. Dynamic rank sorting allows you to quickly identify which employees are generating the most OT costs.

The content of the columns are:
- Employee # and Name
- Regular Hours
- Overtime Hours
- Double-time Hours
- Regular/OT Wages
- Misc. Wages
- Total Wages
- Charged Tips
- Declared Tips
- Server Sales

The content of the rows are:
- Totals by Employee

Printing Instructions
Follow these steps to print this report:

1. Log into the NorthStar Portal.

2. Navigate to a Reports Viewer Module.

3. Select the Payroll Detail report from the first dropdown.

4. Select an organization.

5. Select a date.

6. Click on the Run Report link.

Committed Payroll Detail

Payroll Detail

Emp #	Name	Reg Hours	OT Hours	DT Hours	Reg/OT Wages	Misc Wages	Total Wages	Charged Tips	Declared Tips	Server Sales
3	LEZOTTE, JENNIFER	40.00	4.95	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6	CHAVARRIA, NORA	30.13	1.03	0.00	396.05	0.00	396.05	0.00	0.00	0.00
8	LANE, ELYSSE	14.80	0.00	0.00	99.90	0.00	99.90	122.31	11.00	1,244.32
9	TEXERIA, ALFRED	40.00	7.93	0.00	0.00	0.00	0.00	0.00	0.00	0.00
13	SARGIOTTO, LISA	9.17	0.00	0.00	61.88	0.00	61.88	127.73	95.00	1,064.58
17	GOMEZ, MARTHA	20.53	0.00	0.00	215.60	0.00	215.60	0.00	0.00	0.00
18	MARTINEZ, MAYRA	39.78	2.30	0.00	646.50	0.00	648.50	0.00	0.00	0.00
21	DAVIS, AMBER	25.03	3.43	0.00	216.83	0.00	218.83	264.62	194.68	2,433.43
22	REHNBERG, RITA	24.15	0.00	0.00	163.01	0.00	163.01	204.01	187.00	2,316.41
25	GARROW, COLLEEN	13.60	0.00	0.00	115.60	0.00	115.60	40.88	31.38	538.03
29	HINKLEY, DAVID	21.57	0.00	0.00	145.58	0.00	145.58	211.17	83.85	2,024.13
32	CHRISTENSEN, HEATHER	22.65	0.00	0.00	152.89	0.00	152.89	156.20	0.60	2,098.84
39	GOMEZ, MIRNA	28.20	0.47	0.00	289.00	0.00	289.00	0.00	0.00	0.00
68	ANDERSON, JAMES	3.23	0.00	0.00	21.83	0.00	21.83	17.63	3.00	170.64
70	GRANT, ANTHONY	19.18	0.00	0.00	129.49	0.00	129.49	154.82	136.79	1,852.92
81	MARTINEZ, JOSE	29.90	0.00	0.00	328.90	0.00	328.90	0.00	0.00	0.00
83	LAUREL, MARIO	27.22	0.02	0.00	286.04	0.00	286.04	0.00	0.00	0.00
91	FUENTES, EDGAR	16.92	0.00	0.00	169.17	0.00	169.17	0.00	0.00	0.00
92	ESTEVEZ, LEOPOLDO	33.97	0.00	0.00	492.52	0.00	492.52	0.00	0.00	0.00
94	HARVEY, LOGAN	28.05	2.25	0.00	224.11	0.00	224.11	181.75	172.00	2,108.07
95	LOPEZ, JORGE	36.57	0.20	0.00	442.40	0.00	442.40	0.00	0.00	0.00
99	CHAVARRIA, ALEJANDRA	23.07	0.00	0.00	207.60	0.00	207.60	0.00	0.00	0.00
100	GUIDO, FLORENCIO	39.98	0.67	0.00	594.26	0.00	594.26	0.00	0.00	0.00
101	BUSSE, JAY	31.00	1.93	0.00	372.90	0.00	372.90	106.07	75.00	1,275.96
104	MALONE, MICHAEL	26.98	0.00	0.00	182.14	0.00	182.14	202.45	53.09	2,297.48

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Meal Period Compliance

Report Name
  Meal Period
  Compliance

Version
  070202

Type
  Employee Detail

Organization Options
  National
  Region
  District
  Unit

Date Options
  Day
  Date Range
  Week Ended
  Period
  Quarter

Sorting Options
  None

Business Process Dependency
  Payroll Commit

Other Dependencies
  NS Portal Aggregate

The Meal Period Compliance Report displays the meal period compliance status of all employees in each restaurant. This report is used especially by, but not limited to, restaurants located in California.

The content of the columns are:
- Employee Number
- Employee Name
- Number of Days Worked
- Number of Compliant Days
- Percentage Compliant
- Long Break Compliance %
- Long Shift Compliance %
- No Break Compliance %
- Short Break Compliance %
- Split Shift Information

The content of the rows are:
- Employee Summary

Printing Instructions
Follow these steps to print this report:

1. Log into the NorthStar Portal.

2. Navigate to a Reports Viewer Module.

3. Select the Meal Period Compliance report from the first dropdown.

4. Select an organization.

5. Select a date.

6. Click on the Run Report link.

Meal Period Compliance

Meal Compliance

Unit Number 002

Employee #	Name	# of Days Worked	# of Compliant Days	% Compliance	% Long Break	% Long Shift	% No Break	% Short Break	# Split
321	ALVAREZ, AMBER	3	3	100.00 %	0.00 %	0.00 %	0.00 %	0.00 %	0
232	ANDERSON, ASHLEY	4	4	100.00 %	0.00 %	0.00 %	0.00 %	0.00 %	0
68	ANDERSON, JAMES	2	2	100.00 %	0.00 %	0.00 %	0.00 %	0.00 %	0
126	APARICIO, FRANCISCO	2	0	0.00 %	0.00 %	0.00 %	100.00 %	0.00 %	0
311	BAILEY, BRITTNEY	3	3	100.00 %	0.00 %	0.00 %	0.00 %	0.00 %	0
273	BARAJAS, EMILIO	6	0	0.00 %	0.00 %	83.33 %	16.67 %	0.00 %	0
325	BARKER, TIM	6	5	83.33 %	0.00 %	0.00 %	16.67 %	0.00 %	0
218	BROWN, RICH	9	8	88.89 %	0.00 %	0.00 %	11.11 %	0.00 %	2
101	BUSSE, JAY	8	0	0.00 %	0.00 %	100.00 %	0.00 %	0.00 %	1
315	BYERLY, MARY	10	3	30.00 %	0.00 %	30.00 %	40.00 %	0.00 %	0
294	CAMAJANI, JENNY	4	2	50.00 %	0.00 %	0.00 %	50.00 %	0.00 %	0
328	CAPITO, DOMINIC	7	4	57.14 %	0.00 %	14.29 %	28.57 %	0.00 %	0
130	CARILLO, DJ	7	6	85.71 %	0.00 %	14.29 %	0.00 %	0.00 %	0
99	CHAVARRIA, ALEJANDRA	8	1	12.50 %	0.00 %	50.00 %	37.50 %	0.00 %	0
295	CHAVARRIA, DANIEL	7	4	57.14 %	0.00 %	14.29 %	28.57 %	0.00 %	0
6	CHAVARRIA, NORA	9	7	77.78 %	0.00 %	11.11 %	0.00 %	11.11 %	0
32	CHRISTENSEN, HEATHER	10	8	80.00 %	0.00 %	10.00 %	10.00 %	0.00 %	0
21	DAVIS, AMBER	9	4	44.44 %	0.00 %	44.44 %	11.11 %	0.00 %	0
298	DEBENE, LUCIA	10	0	0.00 %	0.00 %	80.00 %	20.00 %	0.00 %	0
258	DEKKER, BETHANY	4	4	100.00 %	0.00 %	0.00 %	0.00 %	0.00 %	0
319	DONOVAN MAG, CUTIS	10	8	80.00 %	0.00 %	10.00 %	10.00 %	0.00 %	0
307	DONOVAN, CURTIS	10	8	80.00 %	0.00 %	10.00 %	10.00 %	0.00 %	0
92	ESTEVEZ, LEOPOLDO	9	2	22.22 %	0.00 %	22.22 %	11.11 %	44.44 %	0
256	FERNANDEZ, HECTOR HUGO	10	6	60.00 %	0.00 %	20.00 %	20.00 %	0.00 %	0
304	FERNANDEZ, MICHAEL	6	6	100.00 %	0.00 %	0.00 %	0.00 %	0.00 %	0
251	FERNANDEZ-NAVARRO, FERNANDO	8	2	25.00 %	0.00 %	25.00 %	12.50 %	37.50 %	0
91	FUENTES, EDGAR	4	0	0.00 %	0.00 %	0.00 %	75.00 %	25.00 %	0
25	GARROW, COLLEEN	4	0	0.00 %	0.00 %	100.00 %	0.00 %	0.00 %	0
135	GIUSTO, DANIELLE	10	4	40.00 %	0.00 %	20.00 %	40.00 %	0.00 %	0
332	GIUSTO, NICK	2	2	100.00 %	0.00 %	0.00 %	0.00 %	0.00 %	0
17	GOMEZ, MARTHA	8	7	87.50 %	0.00 %	0.00 %	12.50 %	0.00 %	0
39	GOMEZ, MIRNA	10	5	50.00 %	0.00 %	10.00 %	40.00 %	0.00 %	0
70	GRANT, ANTHONY	6	0	0.00 %	0.00 %	50.00 %	33.33 %	16.67 %	0
100	GUIDO, FLORENCIO	10	5	50.00 %	0.00 %	0.00 %	0.00 %	50.00 %	0
94	HARVEY, LOGAN	10	4	40.00 %	0.00 %	0.00 %	60.00 %	0.00 %	1
277	HERNANDEZ, EDITH	10	2	20.00 %	0.00 %	0.00 %	0.00 %	80.00 %	0
330	HINKLE, KRYSTAL	2	1	50.00 %	0.00 %	0.00 %	50.00 %	0.00 %	0
29	HINKLEY, DAVID	8	4	50.00 %	0.00 %	12.50 %	37.50 %	0.00 %	0
255	HOWARD, BRIAN	10	0	0.00 %	0.00 %	20.00 %	80.00 %	0.00 %	0
288	JUAREZ, RUPERTO	9	7	77.78 %	0.00 %	0.00 %	22.22 %	0.00 %	0
320	KARDUM, DANIELLE	8	6	75.00 %	0.00 %	0.00 %	12.50 %	12.50 %	0
322	KNEGO, KRISTOPHER	3	3	100.00 %	0.00 %	0.00 %	0.00 %	0.00 %	0
Total		516	257	53.34 %	0.00 %	20.19 %	20.18 %	6.30 %	5

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TRAC Compliance

Report Name
  TRAC Compliance

Version
  070202

Type
  Unit Comparison

Organization Options
  National
  Region
  District
  Unit

Date Options
  Day
  Date Range
  Week Ended
  Period
  Quarter

Sorting Options
  None

Business Process Dependency
  Daily Commit

The TRAC Compliance Report provides the detail information that is required to support the California TRAC Agreement reporting requirements.

The content of the columns are:
- Employee Name & SSN
- Employee Number
- Credit Card Sales
- Credit Card Tips
- Credit Card Tip Percentage
- Total Sales
- Declared Tips
- Declared Tip Percentage

The content of the rows are:
- Employee Totals

Printing Instructions
Follow these steps to print this report:

1. Log into the NorthStar Portal.

2. Navigate to a Reports Viewer Module.

3. Select the TRAC Compliance report from the first dropdown.

4. Select an organization.

5. Select a business day.

6. Click on the Run Report link.

TRAC Compliance

Trac

SSN	Employee Name	#	CC Sales	CC Tips	CC Tip %	Total Sales	Declared Tips	Declared Tips %
(XXX-XX-4913)	ANDERSON, JAMES	68	80.85	17.63	21.81%	170.64	3.00	1.76%
(XXX-XX-4455)	BARKER, TIM	325	0.00	0.00	0.00%	0.00	0.00	0.00%
(XXX-XX-4798)	BROWN, RICH	218	220.50	31.01	14.06%	1,789.27	0.00	0.00%
(XXX-XX-9192)	BUSSE, JAY	101	363.91	93.50	25.69%	1,126.72	66.00	5.86%
(XXX-XX-9835)	BYERLY, MARY	315	0.00	0.00	0.00%	0.00	0.00	0.00%
(XXX-XX-2078)	CAPITO, DOMINIC	326	0.00	0.00	0.00%	0.00	0.00	0.00%
(XXX-XX-2703)	CHRISTENSEN, HEATHER	32	831.03	156.20	18.80%	2,098.84	0.60	0.03%
(XXX-XX-9109)	DAVIS, AMBER	21	1,370.07	264.62	19.31%	2,433.43	194.68	8.00%
(XXX-XX-1528)	DEBENE, LUCIA	298	185.05	43.30	23.40%	768.53	60.94	7.93%
(XXX-XX-0000)	DONOVAN MAG, CUTIS	319	245.62	37.00	15.06%	1,633.53	0.00	0.00%
(XXX-XX-0095)	GARROW, COLLEEN	25	158.76	40.88	25.75%	538.03	31.38	5.83%
(XXX-XX-3834)	GIUSTO, DANIELLE	135	372.10	73.73	19.81%	1,044.37	0.00	0.00%
(XXX-XX-0401)	GRANT, ANTHONY	70	906.70	178.44	19.68%	1,791.89	159.99	8.93%
(XXX-XX-9376)	HARVEY, LOGAN	94	960.44	189.75	19.76%	2,023.33	165.00	8.15%
(XXX-XX-5440)	HINKLE, KRYSTAL	330	55.09	11.95	21.69%	276.76	0.00	0.00%
(XXX-XX-5828)	HINKLEY, DAVID	29	1,193.37	211.17	17.70%	2,024.13	83.85	4.14%
(XXX-XX-0640)	KARDUM, DANIELLE	320	688.03	118.38	17.20%	1,286.76	56.27	4.37%
(XXX-XX-9909)	LANE, ELYSSE	8	887.49	158.75	17.89%	1,552.72	11.00	0.71%
(XXX-XX-2847)	LEMOS, CEBELLE	327	0.00	0.00	0.00%	0.00	0.00	0.00%
(XXX-XX-6561)	MALONE, MICHAEL	104	1,063.09	206.58	19.43%	2,185.16	42.11	1.93%
(XXX-XX-6711)	MARMADUKE., CARLY	198	495.92	107.28	21.63%	949.97	25.00	2.63%
(XXX-XX-0088)	MARTINEZ, MAYRA	18	0.00	0.00	0.00%	0.00	0.00	0.00%
(XXX-XX-0954)	MENDOZA, JACQUELINE	291	0.00	0.00	0.00%	0.00	0.00	0.00%
(XXX-XX-8330)	MOUILLE, TERRY	121	1,666.20	379.72	22.79%	2,915.96	170.00	5.83%
(XXX-XX-0093)	REHNBERG, RITA	22	1,219.19	211.13	17.32%	2,228.74	180.00	8.08%
(XXX-XX-4768)	ROUSE, BRITTANY	329	701.15	131.99	18.82%	1,144.99	0.00	0.00%
(XXX-XX-3602)	RYAN, CHRISTINA	261	883.56	150.88	17.08%	1,903.03	105.00	5.52%
(XXX-XX-4232)	SARGIOTTO, LISA	13	652.82	127.73	19.57%	1,064.58	95.00	8.92%
(XXX-XX-7912)	TOOVEY, KERRISSA	262	1,780.61	355.55	19.97%	3,102.56	268.00	8.64%
			16,981.55	3,297.15	19.42%	36,053.94	1,717.82	4.76%

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Manager Activity Summary Report

Report Name
Manager Activity
Summary Report

Version
090719

Type
Employee Detail

Organization Options
Unit

Date Options
Day

Sorting Options
None

Business Process Dependency
Daily Commit

The Manager Activity Summary Report displays all activity types and the number of incidents in a collapsed summarization. Activity types can be expanded for greater detail which also exposes the check number which can be opened to display the check information. Activity Types include:

- Manager Discounts
- Table Deletes
- Payment Screen Discounts
- Table Transfers
- No Sale
- Overrings
- Paidout
- Shut Down
- Change Server on Table

The content of the columns are:

- Activity Type
- # Incidents

Expanded Details (differ by Activity Type):

- Check #
- Check Amount
- Discount Amount
- Table #
- Server #
- Server Name
- Cost Center
- Start/Close Time
- Descriptions
- # No Sales

The content of the rows are:

- Employee/Check Details/Amounts

Printing Instructions

Follow these steps to print this report:

1. Log into the NorthStar Portal.

2. Navigate to a Reports Viewer Module.

3. Select the report from the first dropdown.

4. Select an organization.

5. Select a business day.

6. Click on the Run Report link.

Manager Activity Summary Report

Manager Activity Summary

For Unit: BBQ-01 (001), 10/10/2010

Activity Type	# Incidents
⊞ 03 : Table Deletes	283
⊞ 12 : Payment Screen Discounts	70
⊞ 10 : Table Transfers	39
⊞ 13 : No Sale	21
⊟ 15 : Overrings	3

Type 15 - Overring

Check #	Amount	Server #	Server Name	Table #	Overring Manager
10136	(1.89)	65	DOHNER, MICHAEL	2	0
10143	(39.53)	65	DOHNER, MICHAEL	2	0
10412	(10.00)	65	DOHNER, MICHAEL	2	0

Activity Type	# Incidents
⊞ 01 : Paidout	1
⊞ 11 : Shut Down	1
⊞ 09 : Change Server on Table	1

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090610

Check Detail - Unit: 001 Sale Date: 10/10/10

Check # :	10412	Check Date:	10/10/2010
Table # :	2	Start Time:	3:06 PM
Server:	MICHAEL DOHNER	Print Time:	3:07 PM
Guests:	0	Close Time:	3:07 PM

Inv#	Item Description	Gross	Discount	Net
0		-1.99	0.00	-1.99
0		0.48	0.00	0.48
0		-1.99	0.00	-1.99
10	B ITALIAN SAUSAGE	-0.46	0.00	-0.46
1016	FAMILY FETTUCINI	-5.29	0.00	-5.29
			Sub-Total	-9.25

Tax 1		-0.75
Check Total		-10.00

Payments:	Amount	Tip	Change	Total
CASH	-10.00	0.00	0.00	-10.00
	Total Payments:			-10.00

090610

Royalty Projection Reports

This section includes information and instructions for creating the NorthStar Royalty Projection Reports. Samples of each report are also included.

The following reports are explained:

Royalty Projection
Royalty Percentages

Royalty Projection

Report Name
  Royalty Projection

Version
  061221

Type
  Unit Comparison

Organization Options
  National
  Region
  District
  Unit

Date Options
  Period

Sorting Options
  None

Business Process Dependency
  Daily Commit

The Royalty Projection Report provides a sophisticated method to calculate projected sales totals for a period while only part way through the selected period.

The report makes the following calculations:
- Period-to-Date Sales
- Number of Sales Days in period
- Multiplies Number of Remaining Days in Period by the Daily Average of Sales to generate a Projected Sales for the period.
- Multiplies the #1 percentage against the Projected Sales
- Multiplies the #2 percentage against the Projected Sales

The content of the columns are:
- Unit Number
- Unit Name
- Sales Period-to-Date
- # of Days Period-to-Date
- # of Days Left in Period
- Projected Sales
- Percentage Calc #1
- Percentage Calc #2

The content of the rows are:
- Unit Sales

Printing Instructions
Follow these steps to print this report:

1. Log into the NorthStar Portal.

2. Navigate to a Reports Viewer Module.

3. Select the Royalty Projection report from the first dropdown.

4. Select an organization.

5. Select a Fiscal Period.

6. Click on the Run Report link.

Royalty Projection

Royalty Projection

Unit	Name	Sales	# Days	# Left	Projected Sales	Royalties General	Projection M & P
001	01 - New York City	118,677.58	23	5	144,477.05	9,391.01	288.95
002	02 - Chicago	154,891.15	23	5	188,563.14	12,256.60	377.13
003	03 - Denver	141,045.91	23	5	171,708.06	11,161.02	343.42
004	04 - Salt Lake City	91,781.12	23	5	111,733.54	7,262.68	223.47
005	05 - Los Angeles	180,958.86	23	5	220,297.74	14,319.35	440.60
006	06 - Seattle	94,554.53	23	5	115,109.86	7,482.14	230.22
007	07 - Houston	136,807.20	23	5	166,547.89	10,825.61	333.10
008	08 - Dallas	88,088.26	23	5	107,237.88	6,970.46	214.48
009	09 - Phoenix	94,599.34	23	5	115,164.41	7,485.69	230.33
010	10 - Orlando	161,818.94	23	5	196,996.97	12,804.80	393.99
011	11 - Kansas City	131,169.73	23	5	159,684.89	10,379.52	319.37
012	12 - Atlanta	132,787.44	23	5	161,654.27	10,507.53	323.31
013	13 - Boston	0.00	0	28	0.00	0.00	0.00
014	14 - Ohio	97,436.15	23	5	118,617.92	7,710.16	237.24
015	15 - New Jersey	82,327.62	23	5	100,224.93	6,514.62	200.45
	Total:	**1,706,943.83**			**2,078,018.56**	**135,071.21**	**4,156.04**

Royalty Percentages

Report Name
Royalty Percentages

Version
070525

Type
List

Organization Options
National
Region
District
Unit

Date Options
N/A

Sorting Options
None

Business Process Dependency
N/A

The Royalty Percentage Report lists the percentage calculations that have been setup for each unit. These percentages will be used in the Royalty Projection Report.

The content of the columns are:
- Unit Number
- Unit Name
- Percentage #1
- Percentage #2

The content of the rows are:
- Unit Data

Printing Instructions
Follow these steps to print this report:

1. Log into the NorthStar Portal.

2. Navigate to a Reports Viewer Module.

3. Select the Royalty Percentages report from the first dropdown.

4. Select an organization.

5. Click on the Run Report link.

Royalty Percentages

Royalty Percentage Report

Unit	Name	Royalties General	Projection M & P
001	01 - New York City	6.5	0.2
002	02 - Chicago	6.5	0.2
003	03 - Denver	6.5	0.2
004	04 - Salt Lake City	6.5	0.2
005	05 - Los Angeles	6.5	0.2
006	06 - Seattle	6.5	0.2
007	07 - Houston	6.5	0.2
008	08 - Dallas	6.5	0.2
009	09 - Phoenix	6.5	0.2
010	10 - Orlando	6.5	0.2
011	11 - Kansas City	6.5	0.2
012	12 - Atlanta	6.5	0.2
013	13 - Boston	6.5	0.2
014	14 - Ohio	6.5	0.2
015	15 - New Jersey	6.5	0.2

Log Report Samples

This section includes information and instructions for Printing sample NorthStar System Logs. Samples of each report are also included.

The following reports are explained:

Portal User Log
Override Commit Log
Fiscal Calendar Report

Portal User Log

Report Name
  Portal User Log

Version
  070202

Type
  List

Organization Options
  National

Date Options
  Date Range

Sorting Options
  None

Business Process Dependency
  N/A

The Portal User Log provides a list of Login instances that includes the user name along with the login and logout date/time.

The content of the columns are:
  • User Name
  • Log In Date/Time
  • Log Out Date/Time

The content of the rows are:
  • User Login Instances

Printing Instructions
Follow these steps to print this report:

1. Log into the NorthStar Portal.

2. Navigate to a Reports Viewer Module.

3. Select the Portal User Log report from the first dropdown.

4. Select an organization.

5. Select a date range.

6. Click on the Run Report link.

Portal User Log

Portal User Log

User Name	Log In	Log Out
admin	10/25/2006 6:34:34 PM	1/23/2007 3:15:00 PM
admin	10/26/2006 9:12:54 AM	1/23/2007 3:15:00 PM
admin	10/27/2006 4:28:03 PM	1/23/2007 3:15:00 PM
admin	10/31/2006 5:34:00 PM	1/23/2007 3:15:00 PM
admin	11/1/2006 11:39:22 AM	11/1/2006 11:40:10 AM
admin	11/1/2006 11:40:15 AM	11/1/2006 11:41:10 AM
admin	11/1/2006 11:41:19 AM	11/1/2006 11:42:10 AM
admin	11/1/2006 11:42:27 AM	11/1/2006 11:43:05 AM
admin	11/1/2006 11:43:11 AM	11/1/2006 11:44:25 AM
admin	11/1/2006 11:44:31 AM	11/1/2006 11:44:43 AM
admin	11/1/2006 11:44:52 AM	11/1/2006 11:47:34 AM
admin	11/1/2006 11:47:46 AM	11/1/2006 11:48:05 AM
admin	11/1/2006 11:48:34 AM	11/1/2006 1:02:11 PM
admin	11/1/2006 1:02:20 PM	11/3/2006 8:44:22 PM
admin	11/3/2006 8:44:41 PM	1/23/2007 3:15:00 PM
admin	11/3/2006 8:59:30 PM	1/23/2007 3:15:00 PM
admin	12/6/2006 5:13:14 PM	1/23/2007 3:15:00 PM
admin	12/13/2006 12:53:14 PM	1/23/2007 3:15:00 PM
admin	12/15/2006 10:30:11 AM	12/15/2006 11:01:27 AM
admin	12/15/2006 11:01:37 AM	1/23/2007 3:15:00 PM
admin	12/15/2006 11:04:24 AM	12/15/2006 11:09:09 AM
admin	12/15/2006 11:09:22 AM	12/15/2006 11:13:33 AM
admin	12/15/2006 1:40:40 PM	12/15/2006 1:41:03 PM
admin	12/15/2006 1:41:12 PM	1/23/2007 3:15:00 PM
admin	12/15/2006 1:42:51 PM	1/23/2007 3:15:00 PM

Override Commit Log

Report Name
Override Commit Log

Version
070202

Type
List

Organization Options
National
Region
District
Unit

Date Options
Date Range

Sorting Options
None

Business Process Dependency
N/A

The Override Commit Log displays a list of all requests made for an override code from the Commit Override Module. This report provides you with a clear picture of which users/units are making either the mistakes during their commit process or are running into other problems that hinder their ability to submit accurate, timely data.

The content of the columns are:
- Unit Number
- Commit Date
- Request Date
- User Name
- Memo

The content of the rows are:
- Log of each request for an override code

Printing Instructions
Follow these steps to print this report:

1. Log into the NorthStar Portal.

2. Navigate to a Reports Viewer Module.

3. Select the Override Commit Log report from the first dropdown.

4. Select an organization.

5. Select a date range.

6. Click on the Run Report link.

Override Commit Log

Commit Override Log

Unit Num	Commitment Date	Requested Date	User Name	Memo
002	12/31/2006	1/2/2007	kbrunsi	Deposit entered incorrectly
007	1/1/2007	1/2/2007	tlamberton	Missed deposit entry
007	1/10/2007	1/12/2007	tlamberton	House charges not reconciled
007	1/11/2007	1/13/2007	tlamberton	Employee needed adjustment
007	1/16/2007	1/17/2007	tlamberton	GC Redeemed out of balance
008	1/10/2007	1/11/2007	jdavis	Missed employee adjustment
011	1/5/2007	1/10/2007	fnewly	AMEX not balanced, missed a credit
014	1/10/2007	1/11/2007	tsaris	Deposit not entered

Fiscal Calendar Report

Report Name
  Fiscal Calendar Report

Version
  070521

Type
  List

Organization Options
  National

Date Options
  None

Sorting Options
  None

Business Process Dependency
  Setup at least one fiscal year calendar with the NorthStar Portal Configuration tool.

The Fiscal Calendar Administration report displays the Fiscal calendar for all fiscal years configured in the NorthStar Portal.

The content of the columns are:
- Fiscal Year
- #
- Beginning
- End
- #1 End
- #2 End
- #3 End
- #4 End
- #5 End
- #6 End

The content of the rows are:
- The Fiscal Year
- The Fiscal Period Number
- The Fiscal Period Beginning and End Dates
- The Fiscal Week End Dates

Printing Instructions

Follow these steps to print this report:

1. Log into the NorthStar Portal.

2. Navigate to a Reports Viewer Module.

3. Select the Fiscal Calendar report from the first dropdown.

4. Select an organization.

5. Select a date range.

6. Click on the Run Report link.

Fiscal Calendar Report

Fiscal Calendar

		Fiscal Periods		Fiscal Weeks					
Fiscal Year	#	Begining	End	#1 End	#2 End	#3 End	#4 End	#5 End	#6 End
2005	1	Jul 5 2004 Mon	Aug 1 2004 Sun	Jul 11 2004 Sun	Jul 18 2004 Sun	Jul 25 2004 Sun	Aug 1 2004 Sun		
2005	2	Aug 2 2004 Mon	Aug 29 2004 Sun	Aug 8 2004 Sun	Aug 15 2004 Sun	Aug 22 2004 Sun	Aug 29 2004 Sun		
2005	3	Aug 30 2004 Mon	Oct 3 2004 Sun	Sep 5 2004 Sun	Sep 12 2004 Sun	Sep 19 2004 Sun	Sep 26 2004 Sun	Oct 3 2004 Sun	
2005	4	Oct 4 2004 Mon	Oct 31 2004 Sun	Oct 10 2004 Sun	Oct 17 2004 Sun	Oct 24 2004 Sun	Oct 31 2004 Sun		
2005	5	Nov 1 2004 Mon	Nov 28 2004 Sun	Nov 7 2004 Sun	Nov 14 2004 Sun	Nov 21 2004 Sun	Nov 28 2004 Sun		
2005	6	Nov 29 2004 Mon	Jan 2 2005 Sun	Dec 5 2004 Sun	Dec 12 2004 Sun	Dec 19 2004 Sun	Dec 26 2004 Sun	Jan 2 2005 Sun	
2005	7	Jan 3 2005 Mon	Jan 30 2005 Sun	Jan 9 2005 Sun	Jan 16 2005 Sun	Jan 23 2005 Sun	Jan 30 2005 Sun		
2005	8	Jan 31 2005 Mon	Feb 27 2005 Sun	Feb 6 2005 Sun	Feb 13 2005 Sun	Feb 20 2005 Sun	Feb 27 2005 Sun		
2005	9	Feb 28 2005 Mon	Apr 3 2005 Sun	Mar 6 2005 Sun	Mar 13 2005 Sun	Mar 20 2005 Sun	Mar 27 2005 Sun	Apr 3 2005 Sun	
2005	10	Apr 4 2005 Mon	May 1 2005 Sun	Apr 10 2005 Sun	Apr 17 2005 Sun	Apr 24 2005 Sun	May 1 2005 Sun		
2005	11	May 2 2005 Mon	May 29 2005 Sun	May 8 2005 Sun	May 15 2005 Sun	May 22 2005 Sun	May 29 2005 Sun		
2005	12	May 30 2005 Mon	Jul 3 2005 Sun	Jun 5 2005 Sun	Jun 12 2005 Sun	Jun 19 2005 Sun	Jun 26 2005 Sun	Jul 3 2005 Sun	
2006	1	Jul 4 2005 Mon	Jul 31 2005 Sun	Jul 10 2005 Sun	Jul 17 2005 Sun	Jul 24 2005 Sun	Jul 31 2005 Sun		
2006	2	Aug 1 2005 Mon	Aug 28 2005 Sun	Aug 7 2005 Sun	Aug 14 2005 Sun	Aug 21 2005 Sun	Aug 28 2005 Sun		
2006	3	Aug 29 2005 Mon	Oct 2 2005 Sun	Sep 4 2005 Sun	Sep 11 2005 Sun	Sep 18 2005 Sun	Sep 25 2005 Sun	Oct 2 2005 Sun	
2006	4	Oct 3 2005 Mon	Oct 30 2005 Sun	Oct 9 2005 Sun	Oct 16 2005 Sun	Oct 23 2005 Sun	Oct 30 2005 Sun		
2006	5	Oct 31 2005 Mon	Nov 27 2005 Sun	Nov 6 2005 Sun	Nov 13 2005 Sun	Nov 20 2005 Sun	Nov 27 2005 Sun		
2006	6	Nov 28 2005 Mon	Jan 1 2006 Sun	Dec 4 2005 Sun	Dec 11 2005 Sun	Dec 18 2005 Sun	Dec 25 2005 Sun	Jan 1 2006 Sun	
2006	7	Jan 2 2006 Mon	Jan 29 2006 Sun	Jan 8 2006 Sun	Jan 15 2006 Sun	Jan 22 2006 Sun	Jan 29 2006 Sun		
2006	8	Jan 30 2006 Mon	Feb 26 2006 Sun	Feb 5 2006 Sun	Feb 12 2006 Sun	Feb 19 2006 Sun	Feb 26 2006 Sun		
2006	9	Feb 27 2006 Mon	Apr 2 2006 Sun	Mar 5 2006 Sun	Mar 12 2006 Sun	Mar 19 2006 Sun	Mar 26 2006 Sun	Apr 2 2006 Sun	
2006	10	Apr 3 2006 Mon	Apr 30 2006 Sun	Apr 9 2006 Sun	Apr 16 2006 Sun	Apr 23 2006 Sun	Apr 30 2006 Sun		
2006	11	May 1 2006 Mon	May 28 2006 Sun	May 7 2006 Sun	May 14 2006 Sun	May 21 2006 Sun	May 28 2006 Sun		
2006	12	May 29 2006 Mon	Jul 2 2006 Sun	Jun 4 2006 Sun	Jun 11 2006 Sun	Jun 18 2006 Sun	Jun 25 2006 Sun	Jul 2 2006 Sun	
2007	1	Jul 3 2006 Mon	Jul 30 2006 Sun	Jul 9 2006 Sun	Jul 16 2006 Sun	Jul 23 2006 Sun	Jul 30 2006 Sun		
2007	2	Jul 31 2006 Mon	Aug 27 2006 Sun	Aug 6 2006 Sun	Aug 13 2006 Sun	Aug 20 2006 Sun	Aug 27 2006 Sun		
2007	3	Aug 28 2006 Mon	Oct 1 2006 Sun	Sep 3 2006 Sun	Sep 10 2006 Sun	Sep 17 2006 Sun	Sep 24 2006 Sun	Oct 1 2006 Sun	
2007	4	Oct 2 2006 Mon	Oct 29 2006 Sun	Oct 8 2006 Sun	Oct 15 2006 Sun	Oct 22 2006 Sun	Oct 29 2006 Sun		
2007	5	Oct 30 2006 Mon	Nov 26 2006 Sun	Nov 5 2006 Sun	Nov 12 2006 Sun	Nov 19 2006 Sun	Nov 26 2006 Sun		
2007	6	Nov 27 2006 Mon	Dec 31 2006 Sun	Dec 3 2006 Sun	Dec 10 2006 Sun	Dec 17 2006 Sun	Dec 24 2006 Sun	Dec 31 2006 Sun	
2007	7	Jan 1 2007 Mon	Jan 28 2007 Sun	Jan 7 2007 Sun	Jan 14 2007 Sun	Jan 21 2007 Sun	Jan 28 2007 Sun		
2007	8	Jan 29 2007 Mon	Feb 25 2007 Sun	Feb 4 2007 Sun	Feb 11 2007 Sun	Feb 18 2007 Sun	Feb 25 2007 Sun		

Web P&L Report Samples

This section includes information and instructions for Printing sample NorthStar Web Profit & Loss (PNL) Reports. Samples of each report are also included.

The following reports are explained:

Web PNL Actual Vs. Budget Report
Web PNL Actual Vs. Estimate Report
Web PNL Actual Vs. Last Year Report
Web PNL Detail Ledger – Financials
Web PNL Detail Ledger – Operations
Web PNL Side by Side PTD Report
Web PNL Side by Side QTD Report
Web PNL Side by Side WTD Report
Web PNL Side by Side YTD Report
Web PNL Week Side by Side Report

Web PNL Actual Vs. Budget Report

Report Name
  Web PNL Actual Vs.
  Budget Report

Version
  090219

Type
  Comparison

Organization Options
  National
  Region
  District
  Unit

Date Options
  Day
  Week Ended
  Period

Sorting Options
  N/A

**Business Process
Dependency**
  Daily Commit
  PNL Manager Config

The Web PNL Actual Vs Budget Report provides a customizable and comprehensive analysis of actual sales versus budgeted amounts for profit and loss comparison. Configuration is done through PNL Manager Software located on the server.

The content of the columns are:
- Categories
- Current WTD/%
- Budget WTD/%
- WTD vs. Budget $Var/%Var
- Current PTD/%
- Budget PTD/%
- PTD vs. Budget $Var/%Var
- Current YTD/%
- Budget YTD/%
- YTD vs. Budget $Var/%Var

The content of the rows are:
- Configured Categories

Printing Instructions
Follow these steps to print this report:

1. Log into the NorthStar Portal.

2. Navigate to a Reports Viewer Module.

3. Select the Web PNL Actual Vs Budget report from the first dropdown.

4. Select an organization.

5. Select a date or period.

6. Click on the Run Report link.

Web PNL Actual Vs. Budget Report

Actual vs. Budget - For National: USA

Sales	Current WTD	%	Budget WTD	%	vs. Budget $ Var	% Var	Current PTD	%	Budget PTD	%	vs. Budget $ Var	% Var	Current YTD	%	Budget YTD	%	vs. Budget $ Var	% Var
Sales - Food	190,088	87.4	0	0.0	190,288	0.0	505,697	87.4	0	0.0	505,697	0.0	14,385,935	88.5	0	0.0	14,385,935	0.0
Sales - N/A Beverage	23,398	10.8	0	0.0	23,398	0.0	62,808	10.9	0	0.0	62,808	0.0	1,872,463	4.7	0	0.0	1,872,463	0.0
Sales - Catering	0	0.0	0	0.0	0	0.0	456	0.1	0	0.0	456	0.0	2,722	0.0	0	0.0	2,722	0.0
Total Food & N/A Bev Sales	211,487	98.2	0	0.0	211,487	0.0	579,351	98.3	0	0.0	579,351	0.0	15,961,110	98.2	0	0.0	15,961,110	0.0
Sales - LBW	3,810	1.8	0	0.0	3,810	0.0	9,918	1.7	0	0.0	9,918	0.0	289,594	1.8	0	0.0	289,594	0.0
Sales - Other	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	1,994	0.0	0	0.0	1,994	0.0
Total Sales	215,297	100.0	0	0.0	215,297	0.0	589,270	100.0	0	0.0	590,270	0.0	16,252,699	100.0	0	0.0	16,252,699	0.0
Note: Gift Card Sales	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
Note: Gift Card Redemptions	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
Note: Net Gift Cards	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
Discounts & Coupons	6,905	3.2	0	0.0	6,905	0.0	18,799	3.2	0	0.0	18,799	0.0	392,119	2.4	0	0.0	392,119	0.0
Net Operating Sales	208,393	100.0	0	0.0	208,393	0.0	561,471	100.0	0	0.0	561,471	0.0	15,860,380	100.0	0	0.0	15,860,380	0.0

COS	WTD	%	WTD	%	$ Var	% Var	PTD	%	PTD	%	$ Var	% Var	YTD	%	YTD	%	$ Var	% Var
COS: Food	65,228	34.7	0	0.0	65,228	0.0	154,900	30.6	0	0.0	154,900	0.0	4,408,950	31.2	0	0.0	4,408,950	0.0
COS: N/A Beverage	5,038	21.8	0	0.0	5,038	0.0	13,411	21.3	0	0.0	13,411	0.0	124,061	7.8	0	0.0	124,061	0.0
Total Food & N/A Bev COS	70,261	33.2	0	0.0	70,261	0.0	168,311	29.3	0	0.0	168,311	0.0	4,613,030	28.9	0	0.0	4,613,030	0.0
COS: Liquor, Beer, Wine	1,823	42.8	0	0.0	1,823	0.0	2,804	29.3	0	0.0	2,804	0.0	74,432	25.7	0	0.0	74,432	0.0
COS: Sundry	0	0.0	0	0.0	0	0.0	(708)	0.0	0	0.0	(708)	0.0	(1,891)	(66.8)	0	0.0	(1,891)	0.0
COS: Paper P/L	5,183	2.5	0	0.0	5,183	0.0	10,209	1.8	0	0.0	10,209	0.0	426,930	2.7	0	0.0	426,930	0.0
COS: Prior Period	0	0.0	0	0.0	0	0.0	1,567	0.3	0	0.0	1,567	0.0	5,822	0.0	0	0.0	5,822	0.0
Total Cost of Sales	77,067	37.8	0	0.0	77,067	0.0	182,284	32.3	0	0.0	182,284	0.0	5,118,522	32.3	0	0.0	5,118,522	0.0
Total Gross Profit	131,325	63.0	0	0.0	131,325	0.0	379,987	67.5	0	0.0	379,187	0.0	10,741,857	57.7	0	0.0	10,741,857	0.0

Payroll	WTD	%	WTD	%	$ Var	% Var	PTD	%	PTD	%	$ Var	% Var	YTD	%	YTD	%	$ Var	% Var
Salary	0	0.0	0	0.0	0	0.0	26,369	4.7	0	0.0	26,369	0.0	788,463	5.0	0	0.0	788,463	0.0
Hourly	39,101	18.8	0	0.0	39,101	0.0	105,179	18.7	0	0.0	105,179	0.0	2,999,478	18.9	0	0.0	2,999,478	0.0
Hourly Bonus	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
Overtime	60	0.0	0	0.0	60	0.0	360	0.1	0	0.0	360	0.0	83,319	0.3	0	0.0	83,319	0.0
Shiftleaders	2,612	1.3	0	0.0	2,612	0.0	6,949	1.2	0	0.0	6,949	0.0	92,750	0.6	0	0.0	92,750	0.0
OT Shiftleaders	32	0.0	0	0.0	32	0.0	437	0.1	0	0.0	437	0.0	8,898	0.0	0	0.0	8,898	0.0
Salary Sick	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
Salary Vacation	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	12,290	0.1	0	0.0	12,290	0.0
Hourly Vacation	0	0.0	0	0.0	0	0.0	983	0.1	0	0.0	983	0.0	32,248	0.2	0	0.0	32,248	0.0
Taxes & Benefits	0	0.0	0	0.0	0	0.0	34,467	0.1	0	0.0	34,467	0.0	824,003	3.8	0	0.0	824,003	0.0
Total Payroll & Benefits	41,808	20.1	0	0.0	41,808	0.0	174,415	31.1	0	0.0	174,415	0.0	4,837,321	29.3	0	0.0	4,837,321	0.0

Unit Controllable Expenses	WTD	%	WTD	%	$ Var	% Var	PTD	%	PTD	%	$ Var	% Var	YTD	%	YTD	%	$ Var	% Var
Supplies	3,420	1.6	0	0.0	3,420	0.0	9,380	1.7	0	0.0	9,380	0.0	197,598	1.2	0	0.0	197,598	0.0
Associate/Manager Discounts	2,557	1.2	0	0.0	2,557	0.0	6,943	1.2	0	0.0	6,943	0.0	210,100	1.3	0	0.0	210,100	0.0
Food Comps	435	0.2	0	0.0	435	0.0	1,297	0.2	0	0.0	1,297	0.0	45,714	0.3	0	0.0	45,714	0.0
Misc Expense	0	0.0	0	0.0	0	0.0	214	0.0	0	0.0	214	0.0	3,329	0.0	0	0.0	3,329	0.0

Web PNL Actual Vs. Estimate Report

Report Name
   Web PNL Actual vs.
   Estimate Report

Version
   090219

Type
   Comparison

Organization Options
   National
   Region
   District
   Unit

Date Options
   Day
   Week Ended

Sorting Options
   N/A

Business Process Dependency
   Daily Commit
   PNL Manager Config

The Web PNL Actual vs. Estimate Report provides a customizable and comprehensive analysis of actual sales versus estimates for profit and loss comparison. Configuration is done through PNL Manager Software located on the server.

The content of the columns are:
- Categories
- Actuals: $/%
- Estimates: $
- Flash P&L: $/%

The content of the rows are:
- Configured Categories

Printing Instructions
Follow these steps to print this report:

1. Log into the NorthStar Portal.

2. Navigate to a Reports Viewer Module.

3. Select the Web PNL Actual vs. Estimate report from the first dropdown.

4. Select an organization.

5. Select a day or Week Ended date.

6. Click on the Run Report link.

Web PNL Actual Vs. Estimate Report

Actual vs. Estimate - For National: USA

	Actuals			Estimates	Flash P&L	
Sales	**$**	**%**		**$**	**$**	**%**
Sales - Food	305,684	87.4		0	305,684	87.4
Sales - N/A Beverage	38,514	11.0		0	38,514	11.0
Sales - Catering	18	0.0		0	18	0.0
Total Food & N/A Bev Sales:	344,215	98.4		0	344,215	98.4
Sales - LBW	5,717	1.6		0	5,717	1.6
Sales - Other	0	0.0		0	0	0.0
Total Sales:	349,932	100.0		0	349,932	100.0
Note: Gift Card Sales	0	0.0		0	0	0.0
Note: Gift Card Redemptions	0	0.0		0	0	0.0
Note: Net Gift Cards:	0	0.0		0	0	0.0
Discounts & Coupons	11,269	3.2		0	11,269	3.2
Net Operating Sales	338,663	100.0		0	338,663	100.0
COS	**$**	**%**		**$**	**$**	**%**
COS: Food	92,968	30.4		2,601	95,569	31.3
COS: N/A Beverage	8,187	21.3		0	8,187	21.3
Total Food & N/A Bev COS:	101,155	29.4		2,601	103,756	30.1
COS: Liquor, Beer, Wine	2,154	37.7		(64)	2,090	36.6
COS: Sundry	(708)	0.0		0	(708)	0.0
COS: Paper P/L	5,966	1.8		100	6,066	1.8
COS: Prior Period	1,171	0.3		0	1,171	0.3
Total Cost of Sales:	109,739	32.4		2,637	112,376	33.2
Total Gross Profit:	228,924	67.6		(2,637)	226,287	66.8
Payroll	**$**	**%**		**$**	**$**	**%**
Salary	0	0.0		26,369	26,369	7.8
Hourly	65,401	19.3		0	65,401	19.3
Hourly Bonus	0	0.0		0	0	0.0
Overtime	287	0.1		0	287	0.1
Shiftleaders	4,539	1.3		0	4,539	1.3
OT Shiftleaders	340	0.1		0	340	0.1
Salary Sick	0	0.0		0	0	0.0
Salary Vacation	0	0.0		0	0	0.0
Hourly Vacation	683	0.2		0	683	0.2
Taxes & Benefits	21,008	6.2		13,459	34,467	10.2

Web PNL Actual Vs. Last Year Report

Report Name
  Web PNL Actual vs.
  Last Year Report

Version
  080821

Type
  Comparison

Organization Options
  National
  Region
  District
  Unit

Date Options
  Day
  Week Ended
  Period

Sorting Options
  N/A

Business Process Dependency
  Daily Commit
  PNL Manager Config

The Web PNL Actual vs. Last Year Report provides a customizable and comprehensive analysis of actual sales versus last year amounts for profit and loss comparison. Configuration is done through PNL Manager Software located on the server.

The content of the columns are:
- Categories
- Current WTD/%
- Last Year WTD/%
- WTD vs. Last Year $Var/%Var
- Current PTD/%
- Last Year PTD/%
- PTD vs. Last Year $Var/%Var
- Current YTD/%
- Last Year YTD/%
- YTD vs. Last Year $Var/%Var

The content of the rows are:
- Configured Categories

Printing Instructions
Follow these steps to print this report:

1. Log into the NorthStar Portal.

2. Navigate to a Reports Viewer Module.

3. Select the Web PNL Actual vs. Last Year report from the first dropdown.

4. Select an organization.

5. Select a Week Ended date.

6. Click on the Run Report link.

Web PNL Actual Vs. Last Year Report

Actual vs. Last Year - For National: USA

Web PNL Detail Ledger – Financials Report

Report Name
Web PNL Detail Ledger
– Financials Report

Version
080828

Type
Comparison

Organization Options
Unit

Date Options
Day
Week Ended
Period

Sorting Options
N/A

Business Process Dependency
Daily Commit
PNL Manager Config

The Web PNL Detail Ledger – Financials Report provides a customizable and detailed ledger of financials for profit and loss comparison. Configuration is done through PNL Manager Software located on the server.

The content of the columns are:
- P&L Row Description
- GL Code Description
- Amount
- Record & Source Type

The content of the rows are:
- Configured Categories
- Totals

Printing Instructions
Follow these steps to print this report:

1. Log into the NorthStar Portal.

2. Navigate to a Reports Viewer Module.

3. Select the Web PNL Detail Ledger-Financial report from the first dropdown.

4. Select an organization.

5. Select a Week Ended date.

6. Click on the Run Report link.

Web PNL Detail Ledger - Financials Report

P&L Detail Ledger - Financial Detail (Estimates NOT Included)   **Week Ended:** 7/15/2006

Restaurant #:   001

P&L Row Description / GL Code Description			Amount	Record & Source Type
Sales Food				
7/15/2006	40000	.Sales Food.021508	(3,864.95)	Financial - G/L Posted
		Account Total:	**(3,864.95)**	
Sales Beer and Wine				
7/15/2006	40010	.Sales Beer/Wine.021508	(1,911.93)	Financial - G/L Posted
7/15/2006	40010	.Sales Liquor.021508	(47.88)	Financial - G/L Posted
		Account Total:	**(1,959.81)**	
Sales Merchandise				
7/15/2006	40020	.Sales Merch.021508	(350.88)	Financial - G/L Posted
		Account Total:	**(350.88)**	
COS - Meat				
7/15/2006	50000	9075912.FOOD SERVICES O.021508	1,333.02	Financial - G/L Posted
		Account Total:	**1,333.02**	
COS - Produce				
7/15/2006	50010	9075912.FOOD SERVICES O.021508	128.25	Financial - G/L Posted
7/15/2006	50010	9078068.FOOD SERVICES O.021508	39.84	Financial - G/L Posted
		Account Total:	**168.09**	
COS - Dairy				
7/15/2006	50020	9075912.FOOD SERVICES O.021508	71.96	Financial - G/L Posted
		Account Total:	**71.96**	
COS - Food Other				
7/15/2006	50030	01849100452.GAI'S NORTHWEST.021508	54.20	Financial - G/L Posted
7/15/2006	50030	01849100461.GAI'S NORTHWEST.021508	23.61	Financial - G/L Posted
7/15/2006	50030	9075912.FOOD SERVICES O.021508	175.38	Financial - G/L Posted
		Account Total:	**253.19**	
COS - Beer and Wine				
7/15/2006	50040	315581.K & L DISTRIBUT.021508	571.55	Financial - G/L Posted
7/15/2006	50040	3543134.YOUNG'S COLUMBI.021508	158.38	Financial - G/L Posted
7/15/2006	50040	696064.ALASKA DISTRIBU.021508	350.51	Financial - G/L Posted
7/15/2006	50040	3527329.YOUNG'S COLUMBI.021508	523.64	Financial - G/L Posted
7/15/2006	50040	682831.ALASKA DISTRIBU.021508	699.02	Financial - G/L Posted
7/15/2006	50040	3527445.YOUNG'S COLUMBI.021508	32.96	Financial - G/L Posted
7/15/2006	50040	3532287.YOUNG'S COLUMBI.021508	65.00	Financial - G/L Posted
7/15/2006	50040	309002.K & L DISTRIBUT.021508	721.18	Financial - G/L Posted
7/15/2006	50040	687150.ALASKA DISTRIBU.021508	241.46	Financial - G/L Posted
7/15/2006	50040	2540895.ISLAND OASIS FR.021508	45.48	Financial - G/L Posted
		Account Total:	**3,409.18**	
COS - Liquor				
7/15/2006	50070	9075912.FOOD SERVICES O.021508	7.82	Financial - G/L Posted
		Account Total:	**7.82**	
ILabor Employee Comps				
7/15/2006	62030	.Employee Merch.021508	22.45	Financial - G/L Posted

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Web PNL Detail Ledger - Operations Report

Report Name
  Web PNL Detail Ledger
  – Operations Report

Version
  080828

Type
  Comparison

Organization Options
  Unit

Date Options
  Day
  Week Ended
  Period

Sorting Options
  N/A

**Business Process
Dependency**
  Daily Commit
  PNL Manager Config

The Web PNL Detail Ledger – Operations Report provides a customizable and detailed ledger of operations details for profit and loss comparison. Configuration is done through PNL Manager Software located on the server.

The content of the columns are:
- P&L Row Description
- GL Code Description
- Amount
- Record & Source Type

The content of the rows are:
- Configured Categories
- Totals

Printing Instructions
Follow these steps to print this report:

1. Log into the NorthStar Portal.

2. Navigate to a Reports Viewer Module.

3. Select the P&L Detail Ledger – Operations report from the first dropdown.

4. Select an organization.

5. Select a Week Ended date.

6. Click on the Run Report link.

Web PNL Detail Ledger – Operations Report

P&L Detail Ledger - Operations Detail (Estimates Included)

Week Ended: 7/15/2006

Restaurant #: 001

P&L Row Description / GL Code Description				Amount	Record & Source Type
Sales Food					
7/15/2006	40000	.Sales Food.021508		(3,864.95)	Financial - G/L Posted
			Account Total:	(3,864.95)	
Sales Beer and Wine					
7/15/2006	40010	.Sales Beer/Wine.021508		(1,911.93)	Financial - G/L Posted
7/15/2006	40010	.Sales Liquor.021508		(47.88)	Financial - G/L Posted
			Account Total:	(1,959.81)	
Sales Merchandise					
7/15/2006	40020	.Sales Merch.021508		(350.88)	Financial - G/L Posted
			Account Total:	(350.88)	
COS - Meat					
7/15/2006	50000	9075912.FOOD SERVICES O.021508		1,333.02	Financial - G/L Posted
			Account Total:	1,333.02	
COS - Produce					
7/15/2006	50010	9075912.FOOD SERVICES O.021508		128.25	Financial - G/L Posted
7/15/2006	50010	9078068.FOOD SERVICES O.021508		39.84	Financial - G/L Posted
			Account Total:	168.09	
COS - Dairy					
7/15/2006	50020	9075912.FOOD SERVICES O.021508		71.96	Financial - G/L Posted
			Account Total:	71.96	
COS - Food Other					
7/15/2006	50030	01849100452.GAI'S NORTHWEST.021508		54.20	Financial - G/L Posted
7/15/2006	50030	01849100461.GAI'S NORTHWEST.021508		23.61	Financial - G/L Posted
7/15/2006	50030	9075912.FOOD SERVICES O.021508		175.38	Financial - G/L Posted
			Account Total:	253.19	
COS - Beer and Wine					
7/15/2006	50040	315581.K & L DISTRIBUT.021508		571.55	Financial - G/L Posted
7/15/2006	50040	3543134.YOUNG'S COLUMBI.021508		158.38	Financial - G/L Posted
7/15/2006	50040	696064.ALASKA DISTRIBU.021508		350.51	Financial - G/L Posted
7/15/2006	50040	3527329.YOUNG'S COLUMBI.021508		523.64	Financial - G/L Posted

Web PNL Side by Side PTD Report

Report Name
  Web PNL Side by Side
  PTD Report

Version
  080821

Type
  Comparison

Organization Options
  National
  Region
  District
  Unit

Date Options
  Period

Sorting Options
  N/A

Business Process Dependency
  Daily Commit
  PNL Manager Config

The Web PNL Side by Side PTD Report provides a customizable and comprehensive analysis of the Period to Date totals, displayed by organization selection side by side for profit and loss comparison. Configuration is done through PNL Manager Software located on the server.

The content of the columns are:
- Categories
- Total PTD/%
- Org Breakdown PTD/%

The content of the rows are:
- Configured Categories
- Totals

Printing Instructions
Follow these steps to print this report:

1. Log into the NorthStar Portal.

2. Navigate to a Reports Viewer Module.

3. Select the Web PNL Side by Side PTD report from the first dropdown.

4. Select an organization.

5. Select a Period.

6. Click on the Run Report link.

Web PNL Side by Side PTD Report

Organization Side by Side - For National: USA

	Total		ALB		East		West	
Sales	PTD	%	PTD	%	PTD	%	PTD	%
Sales - Food	506,987	87.4	76,801	88.1	163,776	86.9	266,410	87.5
Sales - N/A Beverage	62,908	10.8	8,462	9.7	20,335	10.8	34,111	11.2
Sales - Catering	456	0.1	0	0.0	25	0.0	431	0.1
Total Food & N/A Bev Sales:	570,351	98.3	85,283	97.8	184,138	97.7	300,953	98.8
Sales - LBW	9,918	1.7	1,923	2.2	4,417	2.3	3,578	1.2
Sales - Other	0	0.0	0	0.0	0	0.0	0	0.0
Total Sales:	580,270	100.0	87,188	100.0	188,553	100.0	304,631	100.0
Note: Gift Card Sales	0	0.0	0	0.0	0	0.0	0	0.0
Note: Gift Card Redemptions	0	0.0	0	0.0	0	0.0	0	0.0
Note: Net Gift Cards:	0	0.0	0	0.0	0	0.0	0	0.0
Discounts & Coupons	18,799	3.2	2,372	2.7	5,767	3.1	10,660	3.5
Net Operating Sales	561,471	100.0	84,814	100.0	182,786	100.0	293,871	100.0
COS	PTD	%	PTD	%	PTD	%	PTD	%
COS: Food	154,900	30.6	25,680	33.4	59,222	36.2	69,998	26.3
COS: N/A Beverage	13,411	21.3	1,607	19.0	4,596	22.6	7,208	21.1
Total Food & N/A Bev COS:	168,311	29.6	27,287	32.0	63,818	34.7	77,206	25.7
COS: Liquor, Beer, Wine	2,904	29.3	867	45.1	1,402	31.7	635	17.8
COS: Sundry	(708)	0.0	(14)	0.0	609	0.0	(1,303)	0.0
COS: Paper P/L	10,209	1.8	826	1.0	6,801	3.7	2,582	0.9
COS: Prior Period	1,567	0.3	303	0.4	(357)	(0.2)	1,621	0.6
Total Cost of Sales:	182,284	32.5	29,268	34.6	72,273	39.5	80,741	27.5
Total Gross Profit:	379,187	67.5	55,546	65.5	110,513	60.5	213,129	72.5
Payroll	PTD	%	PTD	%	PTD	%	PTD	%
Salary	26,369	4.7	3,354	4.0	9,054	5.0	13,961	4.8
Hourly	105,179	18.7	14,687	17.3	33,499	18.3	56,993	19.4
Hourly Bonus	0	0.0	0	0.0	0	0.0	0	0.0
Overtime	360	0.1	(20)	0.0	264	0.1	117	0.0
Shiftleaders	6,949	1.2	2,001	2.4	2,149	1.2	2,799	1.0
OT Shiftleaders	407	0.1	407	0.5	0	0.0	0	0.0
Salary Sick	0	0.0	0	0.0	0	0.0	0	0.0
Salary Vacation	0	0.0	0	0.0	0	0.0	0	0.0
Hourly Vacation	683	0.1	355	0.4	0	0.0	328	0.1
Taxes & Benefits	34,467	6.1	4,634	5.5	11,684	6.4	18,149	6.2
Total Payroll & Benefits:	174,415	31.1	25,419	30.0	56,650	31.0	92,345	31.4
Unit Controllable Expenses	PTD	%	PTD	%	PTD	%	PTD	%
Supplies	9,569	1.7	1,339	1.6	3,183	1.7	5,047	1.7
Associate/Manager Discounts	6,943	1.2	782	0.9	2,269	1.2	3,892	1.3
Food Comps	1,257	0.2	238	0.3	415	0.2	604	0.2
Misc Expense	214	0.0	0	0.0	69	0.0	145	0.0
Postage	35	0.0	25	0.0	0	0.0	10	0.0

Web PNL Side by Side QTD Report

Report Name
Web PNL Side by Side
QTD Report

Version
080821

Type
Comparison

Organization Options
National
Region
District
Unit

Date Options
Quarter

Sorting Options
N/A

**Business Process
Dependency**
Daily Commit
PNL Manager Config

The Web PNL Side by Side QTD Report provides a customizable and comprehensive analysis of the Quarter to Date totals, displayed by organization selection side by side for profit and loss comparison. Configuration is done through PNL Manager Software located on the server.

The content of the columns are:
- Categories
- Total QTD/%
- Org Breakdown QTD/%

The content of the rows are:
- Configured Categories
- Totals

Printing Instructions
Follow these steps to print this report:

1. Log into the NorthStar Portal.

2. Navigate to a Reports Viewer Module.

3. Select the Web PNL Side by Side QTD report from the first dropdown.

4. Select an organization.

5. Select a Quarter.

6. Click on the Run Report link.

Web PNL Side by Side QTD Report

Organization Side by Side - For National: USA

	Total		ALB		East		West	
Sales	QTD	%	QTD	%	QTD	%	QTD	%
Sales - Food	506,987	87.4	76,801	88.1	163,776	86.9	266,410	87.5
Sales - N/A Beverage	62,908	10.8	8,462	9.7	20,335	10.8	34,111	11.2
Sales - Catering	456	0.1	0	0.0	25	0.0	431	0.1
Total Food & N/A Bev Sales:	570,351	98.3	86,263	97.8	184,136	97.7	300,953	98.8
Sales - LBW	9,918	1.7	1,923	2.2	4,417	2.3	3,578	1.2
Sales - Other	0	0.0	0	0.0	0	0.0	0	0.0
Total Sales:	580,270	100.0	87,186	100.0	188,553	100.0	304,631	100.0
Note: Gift Card Sales	0	0.0	0	0.0	0	0.0	0	0.0
Note: Gift Card Redemptions	0	0.0	0	0.0	0	0.0	0	0.0
Note: Net Gift Cards:	0	0.0	0	0.0	0	0.0	0	0.0
Discounts & Coupons	18,799	3.2	2,372	2.7	5,767	3.1	10,660	3.5
Net Operating Sales	561,471	100.0	84,814	100.0	182,786	100.0	293,871	100.0
COS	QTD	%	QTD	%	QTD	%	QTD	%
COS: Food	154,900	30.6	25,680	33.4	59,222	36.2	69,998	26.3
COS: N/A Beverage	13,411	21.3	1,607	19.0	4,596	22.6	7,208	21.1
Total Food & N/A Bev COS:	168,311	29.6	27,287	32.0	63,818	34.7	77,206	26.7
COS: Liquor, Beer, Wine	2,904	29.3	867	45.1	1,402	31.7	635	17.8
COS: Sundry	(708)	0.0	(14)	0.0	609	0.0	(1,303)	0.0
COS: Paper P/L	10,209	1.8	826	1.0	6,801	3.7	2,582	0.9
COS: Prior Period	1,567	0.3	303	0.4	(357)	(0.2)	1,621	0.6
Total Cost of Sales:	182,284	32.5	28,269	34.5	72,273	39.5	80,741	27.5
Total Gross Profit:	379,187	67.5	56,545	65.5	110,513	60.5	213,129	72.5
Payroll	QTD	%	QTD	%	QTD	%	QTD	%
Salary	26,369	4.7	3,354	4.0	9,054	5.0	13,961	4.8
Hourly	105,179	18.7	14,687	17.3	33,499	18.3	56,993	19.4
Hourly Bonus	0	0.0	0	0.0	0	0.0	0	0.0
Overtime	360	0.1	(20)	0.0	264	0.1	117	0.0
Shiftleaders	6,949	1.2	2,001	2.4	2,149	1.2	2,799	1.0
OT Shiftleaders	407	0.1	407	0.5	0	0.0	0	0.0
Salary Sick	0	0.0	0	0.0	0	0.0	0	0.0
Salary Vacation	0	0.0	0	0.0	0	0.0	0	0.0
Hourly Vacation	683	0.1	355	0.4	0	0.0	328	0.1
Taxes & Benefits	34,467	6.1	4,634	5.5	11,684	6.4	18,149	6.2
Total Payroll & Benefits:	174,416	31.1	26,419	30.0	56,650	31.0	92,345	31.4
Unit Controllable Expenses	QTD	%	QTD	%	QTD	%	QTD	%
Supplies	9,569	1.7	1,339	1.6	3,183	1.7	5,047	1.7
Associate/Manager Discounts	6,943	1.2	782	0.9	2,269	1.2	3,892	1.3
Food Comps	1,257	0.2	238	0.3	415	0.2	604	0.2
Misc Expense	214	0.0	0	0.0	69	0.0	145	0.0
Postage	35	0.0	25	0.0	0	0.0	10	0.0

Web PNL Side by Side WTD Report

Report Name
  Web PNL Side by Side
  QTD Report

Version
  080821

Type
  Comparison

Organization Options
  National
  Region
  District
  Unit

Date Options
  Week Ended

Sorting Options
  N/A

Business Process Dependency
  Daily Commit
  PNL Manager Config

The Web PNL Side by Side WTD Report provides a customizable and comprehensive analysis of the Week to Date totals, displayed by organization selection side by side for profit and loss comparison. Configuration is done through PNL Manager Software located on the server.

The content of the columns are:
- Categories
- Total WTD/%
- Org Breakdown WTD/%

The content of the rows are:
- Configured Categories
- Totals

Printing Instructions
Follow these steps to print this report:

1. Log into the NorthStar Portal.

2. Navigate to a Reports Viewer Module.

3. Select the Web PNL Side by Side WTD report from the first dropdown.

4. Select an organization.

5. Select a Week Ended date.

6. Click on the Run Report link.

Web PNL Side by Side WTD Report

Organization Side by Side - For National: USA

Sales	Total WTD	%	ALB WTD	%	East WTD	%	West WTD	%
Sales - Food	137,073	87.0	21,020	87.8	43,375	86.1	72,678	87.4
Sales - N/A Beverage	17,218	10.9	2,388	10.0	5,725	11.4	9,104	10.9
Sales - Catering	439	0.3	0	0.0	7	0.0	431	0.5
Total Food & N/A Bev Sales:	154,730	98.2	23,408	97.8	49,108	97.6	82,214	98.8
Sales - LBW	2,790	1.8	535	2.2	1,285	2.5	971	1.2
Sales - Other	0	0.0	0	0.0	0	0.0	0	0.0
Total Sales:	157,520	100.0	23,843	100.0	50,392	100.0	83,185	100.0
Note: Gift Card Sales	0	0.0	0	0.0	0	0.0	0	0.0
Note: Gift Card Redemptions	0	0.0	0	0.0	0	0.0	0	0.0
Note: Net Gift Cards:	0	0.0	0	0.0	0	0.0	0	0.0
Discounts & Coupons	5,260	3.3	717	3.0	1,552	3.1	2,991	3.6
Net Operating Sales	152,260	100.0	23,225	100.0	48,840	100.0	80,194	100.0
COS	**WTD**	**%**	**WTD**	**%**	**WTD**	**%**	**WTD**	**%**
COS: Food	53,503	39.0	4,969	23.6	21,540	49.7	26,994	37.1
COS: N/A Beverage	5,025	29.2	327	13.7	1,944	34.0	2,754	30.2
Total Food & N/A Bev COS:	58,528	37.8	6,296	22.8	23,484	47.8	29,748	38.2
COS: Liquor, Beer, Wine	797	28.6	300	56.0	217	16.9	280	28.9
COS: Sundry	0	0.0	0	0.0	0	0.0	0	0.0
COS: Paper P/L	3,986	2.6	414	1.8	1,316	2.7	2,257	2.8
COS: Prior Period	396	0.3	0	0.0	0	0.0	396	0.5
Total Cost of Sales:	63,707	41.8	6,009	25.9	25,017	51.2	32,681	40.8
Total Gross Profit:	88,552	58.2	17,216	74.1	23,823	48.8	47,513	59.2
Payroll	**WTD**	**%**	**WTD**	**%**	**WTD**	**%**	**WTD**	**%**
Salary	0	0.0	0	0.0	0	0.0	0	0.0
Hourly	28,242	18.5	4,102	17.7	8,910	18.2	15,230	19.0
Hourly Bonus	0	0.0	0	0.0	0	0.0	0	0.0
Overtime	5	0.0	0	0.0	5	0.0	0	0.0
Shiftleaders	1,783	1.2	549	2.4	678	1.4	556	0.7
OT Shiftleaders	0	0.0	0	0.0	0	0.0	0	0.0
Salary Sick	0	0.0	0	0.0	0	0.0	0	0.0
Salary Vacation	0	0.0	0	0.0	0	0.0	0	0.0
Hourly Vacation	0	0.0	0	0.0	0	0.0	0	0.0
Taxes & Benefits	0	0.0	0	0.0	0	0.0	0	0.0
Total Payroll & Benefits:	30,029	19.7	4,652	20.0	9,592	19.6	15,786	19.7
Unit Controllable Expenses	**WTD**	**%**	**WTD**	**%**	**WTD**	**%**	**WTD**	**%**
Supplies	2,030	1.3	61	0.3	554	1.1	1,415	1.8
Associate/Manager Discounts	2,011	1.3	171	0.7	633	1.3	1,207	1.5
Food Comps	347	0.2	33	0.1	127	0.3	186	0.2
Misc Expense	0	0.0	0	0.0	0	0.0	0	0.0
Postage	0	0.0	0	0.0	0	0.0	0	0.0

Web PNL Side by Side YTD Report

Report Name
  Web PNL Side by Side
  YTD Report

Version
  080821

Type
  Comparison

Organization Options
  National
  Region
  District
  Unit

Date Options
  Day
  Week Ended
  Period
  Quarter

Sorting Options
  N/A

**Business Process
Dependency**
  Daily Commit
  PNL Manager Config

The Web PNL Side by Side YTD Report provides a customizable and comprehensive analysis of the Year to Date totals, displayed by organization selection side by side for profit and loss comparison. Configuration is done through PNL Manager Software located on the server.

The content of the columns are:
- Categories
- Total YTD/%
- Org Breakdown YTD/%

The content of the rows are:
- Configured Categories
- Totals

Printing Instructions
Follow these steps to print this report:

1. Log into the NorthStar Portal.

2. Navigate to a Reports Viewer Module.

3. Select the Web PNL Side by Side YTD report from the first dropdown.

4. Select an organization.

5. Select a Week Ended date.

6. Click on the Run Report link.

Web PNL Side by Side YTD Report

Organization Side by Side - For National: USA

	Total		ALB		East		West	
Sales	**YTD**	**%**	**YTD**	**%**	**YTD**	**%**	**YTD**	**%**
Sales - Food	14,016,022	88.5	2,133,134	88.7	4,571,138	88.1	7,311,750	88.8
Sales - N/A Beverage	1,526,763	9.6	227,791	9.5	488,523	9.4	810,450	9.8
Sales - Catering	2,704	0.0	54	0.0	239	0.0	2,411	0.0
Total Food & N/A Bev Sales:	16,646,489	98.2	2,360,979	98.2	6,059,899	97.6	8,124,611	98.7
Sales - LBW	282,566	1.8	42,964	1.8	130,390	2.5	109,212	1.3
Sales - Other	1,694	0.0	66	0.0	1,187	0.0	442	0.0
Total Sales:	16,829,749	100.0	2,404,009	100.0	6,191,476	100.0	8,234,265	100.0
Note: Gift Card Sales	0	0.0	0	0.0	0	0.0	0	0.0
Note: Gift Card Redemptions	0	0.0	0	0.0	0	0.0	0	0.0
Note: Net Gift Cards:	0	0.0	0	0.0	0	0.0	0	0.0
Discounts & Coupons	378,580	2.4	50,127	2.1	119,180	2.3	209,273	2.5
Net Operating Sales	16,451,169	100.0	2,353,881	100.0	6,072,296	100.0	8,024,991	100.0
COS	**YTD**	**%**	**YTD**	**%**	**YTD**	**%**	**YTD**	**%**
COS: Food	4,387,553	31.3	633,770	29.7	1,459,607	31.9	2,294,176	31.4
COS: N/A Beverage	115,694	7.6	24,022	10.5	45,459	9.3	46,213	5.7
Total Food & N/A Bev COS:	4,603,247	28.0	657,792	27.9	1,505,066	28.7	2,340,389	28.8
COS: Liquor, Beer, Wine	72,324	25.6	12,038	28.0	29,128	22.3	31,159	28.5
COS: Sundry	(984)	(58.1)	(173)	(262.5)	(1,541)	(129.9)	731	165.4
COS: Paper P/L	420,707	2.7	52,127	2.2	127,817	2.5	240,763	3.0
COS: Prior Period	4,650	0.0	1,081	0.0	(1,134)	0.0	4,703	0.1
Total Cost of Sales:	4,899,848	32.4	722,868	30.7	1,659,336	32.7	2,617,744	32.6
Total Gross Profit:	10,451,223	67.6	1,631,016	69.3	3,412,960	67.3	6,407,247	67.4
Payroll	**YTD**	**%**	**YTD**	**%**	**YTD**	**%**	**YTD**	**%**
Salary	762,094	4.9	128,033	5.4	266,890	5.3	367,171	4.6
Hourly	2,922,539	18.9	421,032	17.9	967,420	19.1	1,534,087	19.1
Hourly Bonus	0	0.0	0	0.0	0	0.0	0	0.0
Overtime	49,958	0.3	7,860	0.3	16,575	0.3	25,523	0.3
Shiftleaders	87,584	0.6	16,693	0.7	22,796	0.4	48,095	0.6
OT Shiftleaders	6,491	0.0	3,357	0.1	45	0.0	3,088	0.0
Salary Sick	0	0.0	0	0.0	0	0.0	0	0.0
Salary Vacation	12,290	0.1	3,987	0.2	2,581	0.1	5,723	0.1
Hourly Vacation	31,563	0.2	5,552	0.2	8,865	0.2	17,146	0.2
Taxes & Benefits	590,416	3.8	91,694	3.9	201,493	4.0	297,229	3.7
Total Payroll & Benefits:	4,462,936	28.9	678,208	28.8	1,486,666	29.3	2,298,061	28.6
Unit Controllable Expenses	**YTD**	**%**	**YTD**	**%**	**YTD**	**%**	**YTD**	**%**
Supplies	180,059	1.2	32,504	1.4	60,834	1.2	86,721	1.1
Associate/Manager Discounts	205,258	1.3	24,015	1.0	63,906	1.3	117,337	1.5
Food Comps	44,804	0.3	8,367	0.4	19,039	0.4	17,398	0.2
Misc Expense	3,115	0.0	10	0.0	1,871	0.0	1,234	0.0
Postage	3,359	0.0	511	0.0	1,049	0.0	1,799	0.0

Web PNL Week Side by Side Report

Report Name
  Web PNL Week Side by
  Side Report

Version
  090219

Type
  Comparison

Organization Options
  National
  Region
  District
  Unit

Date Options
  Period

Sorting Options
  N/A

**Business Process
Dependency**
  Daily Commit
  PNL Manager Config

The Web PNL Week Side by Side Report provides a customizable and comprehensive analysis of the five week totals of a selected period, displayed side by side for profit and loss comparison. Configuration is done through PNL Manager Software located on the server.

The content of the columns are:
- Categories
- Week (1-5) $/%
- Period $/%
- Budget $/%
- Vs. Budget $ Var/% Var

The content of the rows are:
- Configured Categories
- Totals

Printing Instructions
Follow these steps to print this report:

1. Log into the NorthStar Portal.

2. Navigate to a Reports Viewer Module.

3. Select the Web PNL Week Side by Side report from the first dropdown.

4. Select an organization.

5. Select a Week Ended date.

6. Click on the Run Report link.

Web PNL Week Side by Side Report

Week Side-by-Side - For National: USA

	Week 1 $	%	Week 2 $	%	Week 3 $	%	Week 4 $	%	Week 5 $	%	Period $	%	Budget $	%	vs. Budget $ Var	% Var
Sales	$	%	$	%	$	%	$	%	$	%	$	%	$	%	$ Var	% Var
Sales - Food	318,898	87.4	272,564	87.3	0	0.0	0	0.0	0	0.0	506,987	87.4	0	0.0	506,987	0.0
Sales - N/A Beverage	39,510	10.8	33,589	10.8	0	0.0	0	0.0	0	0.0	62,908	10.8	0	0.0	62,908	0.0
Sales - Catering	456	0.1	883	0.3	0	0.0	0	0.0	0	0.0	456	0.1	0	0.0	456	0.0
Total Food & N/A Bev Sales:	358,865	98.3	307,036	98.3	0	0.0	0	0.0	0	0.0	570,351	98.3	0	0.0	570,351	0.0
Sales - LBW	6,108	1.7	5,158	1.7	0	0.0	0	0.0	0	0.0	9,918	1.7	0	0.0	9,918	0.0
Sales - Other	0	0.0	24	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
Total Sales:	364,873	100.0	312,218	100.0	0	0.0	0	0.0	0	0.0	580,270	100.0	0	0.0	580,270	0.0
Note: Gift Card Sales	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
Note: Gift Card Redemptions	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
Note: Net Gift Cards:	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
Discounts & Coupons	11,894	3.3	10,030	3.2	0	0.0	0	0.0	0	0.0	18,799	3.2	0	0.0	18,799	0.0
Net Operating Sales	353,078	100.0	302,189	100.0	0	0.0	0	0.0	0	0.0	561,471	100.0	0	0.0	561,471	0.0
COS	$	%	$	%	$	%	$	%	$	%	$	%	$	%	$ Var	% Var
COS: Food	89,674	28.1	73,642	27.0	0	0.0	0	0.0	0	0.0	154,900	30.6	0	0.0	154,900	0.0
COS: N/A Beverage	8,376	21.2	6,054	18.0	0	0.0	0	0.0	0	0.0	13,411	21.3	0	0.0	13,411	0.0
Total Food & N/A Bev COS:	98,060	27.3	79,696	26.0	0	0.0	0	0.0	0	0.0	168,311	28.6	0	0.0	168,311	0.0
COS: Liquor, Beer, Wine	1,281	21.0	1,634	31.7	0	0.0	0	0.0	0	0.0	2,904	29.3	0	0.0	2,904	0.0
COS: Sundry	(708)	0.0	0	0.0	0	0.0	0	0.0	0	0.0	(708)	0.0	0	0.0	(708)	0.0
COS: Paper P/L	5,026	1.4	6,050	2.0	0	0.0	0	0.0	0	0.0	10,209	1.8	0	0.0	10,209	0.0
COS: Prior Period	1,567	0.4	0	0.0	0	0.0	0	0.0	0	0.0	1,567	0.3	0	0.0	1,567	0.0
Total Cost of Sales:	105,217	29.8	87,378	28.9	0	0.0	0	0.0	0	0.0	182,284	32.5	0	0.0	182,284	0.0
Total Gross Profit:	247,862	70.2	214,810	71.1	0	0.0	0	0.0	0	0.0	379,187	67.5	0	0.0	379,187	0.0
Payroll	$	%	$	%	$	%	$	%	$	%	$	%	$	%	$ Var	% Var
Salary	26,369	7.5	8,533	2.8	2,363	0.0	2,363	0.0	0	0.0	26,369	4.7	0	0.0	26,369	0.0
Hourly	66,018	18.7	56,359	18.7	0	0.0	0	0.0	0	0.0	105,179	18.7	0	0.0	105,179	0.0
Hourly Bonus	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
Overtime	280	0.1	339	0.1	0	0.0	0	0.0	0	0.0	360	0.1	0	0.0	360	0.0
Shiftleaders	4,337	1.2	3,466	1.1	0	0.0	0	0.0	0	0.0	6,949	1.2	0	0.0	6,949	0.0
OT Shiftleaders	376	0.1	32	0.0	0	0.0	0	0.0	0	0.0	407	0.1	0	0.0	407	0.0
Salary Sick	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
Salary Vacation	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
Hourly Vacation	683	0.2	0	0.0	0	0.0	0	0.0	0	0.0	683	0.1	0	0.0	683	0.0
Taxes & Benefits	34,467	9.8	3,950	1.3	1,876	0.0	1,876	0.0	0	0.0	34,467	6.1	0	0.0	34,467	0.0
Total Payroll & Benefits:	132,630	37.6	72,678	24.1	4,239	0.0	4,239	0.0	0	0.0	174,416	31.1	0	0.0	174,416	0.0
Unit Controllable Expenses	$	%	$	%	$	%	$	%	$	%	$	%	$	%	$ Var	% Var
Supplies	6,149	1.7	4,857	1.6	199	0.0	199	0.0	0	0.0	9,569	1.7	0	0.0	9,569	0.0